



# SOPHIA BROWN

Debt Counselor

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## PROFESSIONAL SUMMARY

Proficient Debt Counselor with 5 years of experience specializing in personalized debt solutions. Adept at negotiating favorable terms with creditors and implementing strategic financial plans. Passionate about empowering clients to regain financial control through education and tailored support.

## WORK EXPERIENCE

**Debt Counselor** Jan / 2021-Ongoing  
Maple Leaf Consulting Toronto, ON

- 1. Provided expert counseling on consumer debt solutions to clients facing financial difficulties.
- 2. Ranked in the top 5 out of 30 counselors for consistently exceeding performance metrics.
- 3. Achieved 100% quota attainment each month, demonstrating commitment and effectiveness.
- 4. Facilitated the successful negotiation of 20+ debt settlement agreements monthly.
- 5. Gathered and analyzed client financial data to recommend optimal debt resolution strategies.
- 6. Ensured compliance with all regulatory requirements while maintaining client confidentiality.
- 7. Collaborated with clients to devise personalized repayment plans that suit their financial situations.

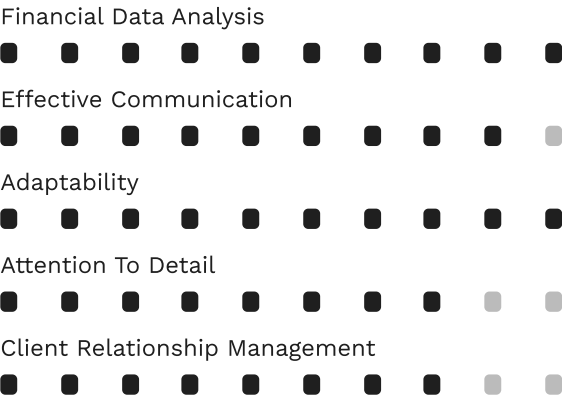
**Debt Counselor** Jan / 2020-Jan / 2021  
Summit Peak Industries Denver, CO

- 1. Conducted outreach to clients with defaulted student loans, providing tailored solutions.
- 2. Built strong rapport with clients, fostering trust and open communication.
- 3. Educated clients on financial management and debt relief options available to them.
- 4. Informed clients about various loan services and assessed their specific financial needs.
- 5. Successfully sold over 450 debt settlement contracts through effective client engagement.
- 6. Participated in professional development through the International Association of Professional Debt Arbitrators.

## EDUCATION

**Bachelor of Arts in Finance** Jan / 2019-Jan / 2020  
State University Toronto, ON  
Studied financial management, investing, and personal finance strategies.

## SKILLS



## INTERESTS

- Podcasts
- Language Learning
- Dancing
- Cycling

## STRENGTHS

- Intuition
- Leadership
- Listening
- Mentorship

## LANGUAGES



## ACHIEVEMENTS

- Successfully negotiated over 300 debt settlements, resulting in a 40% reduction in client debt.
- Achieved a 95% client satisfaction rating through personalized debt management plans.