



NOAH WILLIAMS

Junior Department Store Manager

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Los Angeles

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SKILLS

Retail Management Software



Customer Service Excellence



Customer Service



Conflict Resolution



Sales Strategy



Time Management



INTERESTS

DIY Projects

Crafting

Meditation

History

STRENGTHS

Humility

Innovation

Insightfulness

Integrity

LANGUAGES



English



Swahili



German

ACHIEVEMENTS

Increased sales by 15% over one year through effective merchandising and promotional strategies.

Successfully trained and developed a team of 10 associates, enhancing overall store performance and customer service.

PROFESSIONAL SUMMARY

Dedicated Junior Department Store Manager with 5 years of experience enhancing operational efficiency and customer engagement. Skilled in team leadership and development, driving sales through strategic merchandising and effective inventory management. Eager to contribute innovative solutions to improve the shopping experience and achieve store objectives.

WORK EXPERIENCE

Junior Department Store Manager

Apr / 2022-Ongoing

Seaside Innovations

Santa Monica, CA

1. Assisted customers in selecting desired merchandise and provided personalized shopping experiences.
2. Managed inventory levels, ensuring optimal stock availability and organized merchandising displays.
3. Supervised and trained employees to enhance team performance and customer service quality.
4. Executed business plans, implementing policies that improved operational efficiency.
5. Conducted regular inventory audits to maintain accuracy and prevent loss.
6. Analyzed sales data to identify trends and opportunities for improvement.
7. Implemented inventory management strategies, reducing stock discrepancies by 30% year-over-year.

Department Store Manager

Apr / 2020-Apr / 2022

Silver Lake Enterprises

Seattle, WA

1. Protected store assets through effective loss prevention strategies.
2. Recruited and trained new sales associates to enhance team capabilities.
3. Oversaw merchandising and inventory management to maintain store standards.
4. Coordinated product launches and promotional events for regional stores.
5. Collaborated with suppliers to negotiate pricing and ensure product availability.
6. Designed standardized product layouts for all retail locations.
7. Assisted in managing daily store operations, achieving a 15% increase in customer satisfaction scores.
8. Trained and supervised a team of 10 staff, improving sales performance by 20% within six months.

EDUCATION

Bachelor of Business Administration

Apr / 2018-Apr / 2020

University of Retail Management

Denver, CO

Studied business management principles with a focus on retail operations and marketing.