

SOPHIA BROWN

Development Assistant

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🤼 PROFESSIONAL SUMMARY

Dedicated Development Assistant with 7 years of experience in optimizing donor relations and administrative processes. Demonstrated expertise in event coordination, database management, and strategic communication. Committed to driving organizational success through meticulous attention to detail and proactive support, eager to contribute to impactful community development initiatives.



🚇 WORK EXPERIENCE

Development Assistant

Apr / 2021-Ongoing 📮 Santa Monica, CA

Seaside Innovations

- 1. Administered comprehensive support for donor relations, enhancing engagement and retention.
- 2. Crafted tailored donor correspondence and proposals, improving communication efficiency.
- 3. Utilized Raisers Edge for campaign reporting and donor strategy planning.
- 4. Conducted thorough donor prospecting and research, supporting targeted outreach efforts.
- 5. Maintained organized records in Excel, Raisers Edge, and physical files, ensuring data integrity.
- 6. Provided logistical support for development events, contributing to successful execution.
- 7. Facilitated committee meetings, documenting discussions and action items for follow-up.

Development Assistant

math Apr / 2018-Apr / 2021

Summit Peak Industries

- **耳** Denver, CO
- 1. Managed administrative activities for the development team, ensuring smooth operations.
- 2. Coordinated efforts between senior advancement staff and academic leaders, enhancing collaboration.
- 3. Assisted in event planning and execution, contributing to successful fundraising initiatives.
- 4. Supported personnel administration by generating reports on budgets and solicitation visits.
- 5. Conducted research on prospects and donors to inform strategic decision-making.
- 6. Streamlined communication processes within the team to enhance efficiency.

SKILLS

Social Media Engagement

Event Coordination And Planning

Volunteer Recruitment And Management

Fundraising Event Coordination

Stakeholder Engagement

Presentation Skills

INTERESTS

Podcasts

Language Learning

🎜 Dancing

Cycling

STRENGTHS

👺 Leadership

← Listening

4 Mentorship

LANGUAGES







English

Spanish

French

EDUCATION

Bachelor of Arts in Nonprofit Management

Apr / 2015

Apr / 2018

State University

Thicago, IL

Focused on nonprofit leadership, fundraising strategies, and community engagement.

ACHIEVEMENTS

Successfully increased donor engagement by 30% through targeted communication strategies.

Coordinated over 20 fundraising events, raising an average of \$50,000 each.

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