



AVA DAVIS

Development Manager

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PROFESSIONAL SUMMARY

Dedicated Development Manager with 5 years of experience leading projects that drive organizational success. Proficient in managing cross-functional teams and enhancing operational efficiencies through strategic planning and innovative solutions. Committed to achieving measurable results and fostering strong relationships with stakeholders to support growth initiatives.

WORK EXPERIENCE

Development Manager

Blue Sky Innovations

📅 Mar / 2022-Ongoing
📍 Chicago, IL

1. Identify, recruit, and mentor fundraising participants, including corporate and individual teams.
2. Recruit and manage event leadership committees, ensuring effective volunteer engagement.
3. Build and maintain relationships with corporate sponsors to secure sponsorships and donations.
4. Developed training programs for team members on new technologies.
5. Oversee event logistics and coordinate with volunteers to ensure successful execution.
6. Create and manage detailed event budgets, ensuring adherence to financial goals.
7. Integrate fundraising participants into year-round engagement activities.

Development Manager

Silver Lake Enterprises

📅 Mar / 2020-Mar / 2022
📍 Seattle, WA

1. Designed and implemented a new Point of Sale system across multiple locations, enhancing operational efficiency.
2. Managed all aspects of the Software Development Life Cycle, ensuring timely project delivery.
3. Provided ongoing support for applications in production, maintaining operational integrity.
4. Collaborated with store personnel and management to ensure project requirements were met.

EDUCATION

Bachelor of Science in Business Administration

University of California

📅 Mar / 2018 - Mar / 2020
📍 Phoenix, AZ

Focused on management principles, marketing strategies, and operational efficiency.

SKILLS

Client Relationship



Mentoring Team Members



Vendor Management



Market Research



Product Development



INTERESTS

🔧 Woodworking

🔭 Star Gazing

★ Theatre

🏠 Architecture

STRENGTHS

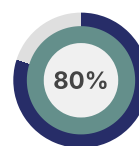
😊 Politeness

🏆 Determination

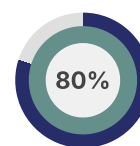
🚀 Ambition

✅ Dedication

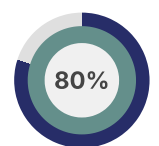
LANGUAGES



English



Italian



Spanish

ACHIEVEMENTS

- ★ Increased event participation by 30% through targeted recruitment strategies.
- ★ Developed and managed a \$500K budget for fundraising events, ensuring alignment with financial goals.