# **AVA DAVIS**

# **Junior Director of Basketball Operations**

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#### **PROFESSIONAL SUMMARY**

With five years of dedicated experience in basketball operations, I focus on enhancing team performance through strategic logistics management, budget oversight, and player development initiatives. My collaborative approach fosters strong relationships with coaches and stakeholders, ensuring seamless operations that drive program success and empower student-athletes to excel.

#### WORK EXPERIENCE

#### Junior Director of Basketball Operations

# Jun / 2021-Ongoing

Maple Leaf Consulting

Toronto, ON

- 1. Coordinated practice schedules and logistics with visiting teams to ensure optimal use of facilities.
- 2. Organized annual post-season banquets, enhancing community relations and team morale.
- 3. Assisted in planning and executing on-campus recruiting events to attract top talent.
- 4. Collaborated with development teams to facilitate donor events, increasing fundraising opportunities.
- 5. Managed administrative tasks for the women's basketball program, maintaining accurate records.
- 6. Promoted Southeast Missouri State University through strategic community involvement initiatives.
- 7. Facilitated player outreach programs, strengthening ties between student-athletes and local communities.

## **Director of Basketball Operations**

# Jun / 2020-Jun / 2021

Summit Peak Industries

- Denver CO
- 1. Utilized Synergy Sports Technology to create detailed scouting reports for game analysis.
- 2. Served as Camp Director for the Cliff Warren Basketball Camps, overseeing logistics and participant engagement.
- 3. Coordinated comprehensive travel plans for a 23-member team across 16 away games, managing budgets and logistics.
- 4. Led film exchange initiatives, implementing XOS Thunder Video Editing software for enhanced analysis.
- 5. Oversaw all aspects of team travel, including budgeting, contracts, and meal planning.
- 6. Organized public clinics to promote basketball programs and engage with the community.

## **EDUCATION**

# Bachelor of Science in Sports Management

m Jun / 2019-Jun / 2020

University of North Carolina

Toronto, ON

Focused on sports administration, event management, and athlete development.

## **SKILLS**

**Budgeting Skills** 

**Basketball Operations** 

Team Leadership And Management

**Recruitment Strategies** 

## **ACHIEVEMENTS**

Successfully coordinated over 50 team travel arrangements, ensuring compliance with NCAA regulations.

Implemented a new player development program that increased athlete performance metrics by 20%.

Organized and executed fundraising events that generated \$15,000 for the basketball program.