

ROBERT SMITH

Sr. Director Of Distribution

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Experienced and motivated. Operation and Distribution Executive who has a proven track record of providing efficient and comprehensive Operations processes and procedures. Demonstrated leadership capabilities and ability to quickly establish customer expectations.

CORE COMPETENCIES

Leadership, Team Building.

PROFESSIONAL EXPERIENCE

Sr. Director Of Distribution

ABC Corporation - 1997 – 2015

Key Deliverables:

- Branded under the BRG umbrella include Bell, Riddell, Giro, Blackburn, and Cpreme.
- Directed the company-wide distribution/logistics function.
- Included developing strategic plans, directing the operation of four distribution centers and third party warehouse providers, site selection and design.
- Managed raw materials and supply to production, managing the logistics function and freight costs.
- Reduced distribution operating budget 40% or \$4.9 million.
- Operated budget under 3% of sales.
- Analyzed/planned/directed distribution center consolidations/closures and facility layout.

Director Of Distribution

Delta Corporation - 1983 – 1988

Key Deliverables:

- Initiated customer/distribution performance measurement system identifying on time performance, accuracy rates, and fill rates.
- warehouse, EDI/Systems Department Customer Service and Logistics Responsible for \$18M in Logistics spending, which include working with 3rd party .
- Managed a \$75 million operational budget, over 1000 warehouse employees with up to 19 nationwide distribution centers totaling over four million .
- Worked closely with Walmart, Target, BB&B, Linens and Things, and JC Pennys.
- Launch manual production standards resulting in increased productivity by 5% for a \$50M apparel company.
- Setup and led start up and distribution of merchandise for new retail stores.
- Provide guidance on startup operations.

EDUCATION

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- Business - Bachelors Project Management - 2016(CSU Global)