

## Objective

Responsible for Strategically preparing and leveraging business experts to advocate on Target's behalf, as appropriate, Managing a network of business and trade association partners in the region.

## Skills

Advocacy, Government Relations, Media Relations.

## Work Experience

### Director of Government Affairs

**ABC Corporation** - July 2008 – September 2008

- Devised a strategic plan and developed an advocacy program to coordinate volunteer advocates for the Foundation.
- Created Action Alerts and published relevant Congressional materials and updates to the Foundations advocacy website.
- Advocated for mesothelioma research funding in the Dept.
- Passed legislation (House Bill 1651) that created a new boating grant program in the Recreation & Conservation Office.
- Communicated with grassroots through committee work and NMTA Government Affairs E-News.
- Cultivated close working relationships with other municipalities and governmental agencies to achieve Association goals.
- Researched and updated land use ordinances.

### Director of Government Affairs

**Delta Corporation** - 2003 – 2008

- Apply a comprehensive understanding of renewable policy at the state and federal level Secured over \$4 million in competitive grant funding.
- Senior Manager providing strategic government and public affairs counsel to executive management and direct and execute communications and external .
- Provided business development, strategy, and communications-related services for clients seeking governmental or public approvals for a wide range.
- Led workshops with public administrators to support client product teams, review project delivery methods and evaluate innovative public finance .
- Clients included Siemens Transportation, Piper Jaffrays Hotel Finance Group, Symantec Corps Government Group, an international solar power company, .
- Included overseeing relationships with state and local government officials, civic leaders, and neighborhood groups within San Antonio and Austin .
- Applied Leadership, relationship building, government policy review, compliance determination, public relations, effective written and verbal .

## Education

B.A. In Public Communication