

ROBERT SMITH

Director of Government Affairs

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Past 12 years I have specialized in government affairs and public policy with a concentration in health care and government programs. In addition, I have a strong interest in organizational excellence and seek opportunities to advance my organization internally as well as externally.

FEBRUARY 2007 - JUNE 2020

DIRECTOR OF GOVERNMENT AFFAIRS - ABC CORPORATION

- Managed Washington State legislative and regulatory affairs for the recreational boating industry.
- Coordinated NMTA-PAC by planning events, raising money, attending fundraisers, and delivering campaign donations.
- Represented NMTA before the Washington State Legislature, regulatory panels, advisory boards and business coalitions.
- Organized the Northwest Marina Conference (100 attendees) that generated over \$12,000 in revenue each year.
- Organized the NMTA Golf Tournament, a fundraiser for the Political Action Committee generating \$20,000 annually.
- Assisted with organizing the Seattle Boat Show (60,000 attendees) including managing the show office and subevents.
- Represented the industry on the advisory board of Clean Marina Washington, an environmental certification program.

2003 - 2007

DIRECTOR OF GOVERNMENT AFFAIRS - DELTA CORPORATION

- Statewide trade association of commercial general and specialty contractors.
- Statewide trade association of national and locally owned telephone companies.
- Worked with policy makers to advance the mission of the association Drafted legislative articles to appear on the associations website Wrote .
- Worked with strategic leaders to initiate a Government Affairs department Appointed by Department of Interior Secretary, Ken Salazar, to a Multi-.
- Built and maintained productive working relationships with elected officials and state regulators.
- Formulated strategic objectives and lead cross-functional organizational teams to advance company initiatives.
- Drafted, negotiated, and won award of numerous complex agreements for delivery and provision of broadband services.

EDUCATION

B.A. In International Studies

SKILLS

Managing Skills, Organizational Skills.