

ROBERT SMITH

Director of Government Affairs

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Experienced Organizer in Collegiate and Professional Campaign Environment. Research Focus in Organizational Structures and Party Politics. Over 10 years of Experience in Customer Service and Satisfaction.

CORE COMPETENCIES

Managing Skills, Communication Skills.

PROFESSIONAL EXPERIENCE

Director of Government Affairs

ABC Corporation - May 2006 – April 2009

Key Deliverables:

- Provided legislative, regulatory, and policy technical assistance to various Congressional offices (over 60 offices), U.S.
- Developed federal/state legislative and regulatory grassroots/grassroots advocacy strategies for use by local school superintendents, principals, and parents and helped effectively implement the strategies.
- Provided legislative, regulatory and political analyses concerning federal policy development and implementation activities to NAFIS leadership and its members (1600 members).
- Helped manage NAFIS national biannual conferences and developed key policy development programming and advocacy workshops.
- Passed legislation (House Bill 1651) that created a new boating grant program in the Recreation & Conservation Office.
- Communicated with grassroots through committee work and NMTA Government Affairs E-News.
- Met with members of the Senate Health, Education, Labor and Pensions and House Energy and Commerce Committees and subcommittees.

Director of Government Affairs

Delta Corporation - 2003 – 2006

Key Deliverables:

- Apply a comprehensive understanding of renewable policy at the state and federal level Secured over \$4 million in competitive grant funding.
- Senior Manager providing strategic government and public affairs counsel to executive management and direct and execute communications and external .
- Provided business development, strategy, and communications-related services for clients seeking governmental or public approvals for a wide range.
- Led workshops with public administrators to support client product teams, review project delivery methods and evaluate innovative public finance .

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- Clients included Siemens Transportation, Piper Jaffrays Hotel Finance Group, Symantec Corps Government Group, an international solar power company, .
- Included overseeing relationships with state and local government officials, civic leaders, and neighborhood groups within San Antonio and Austin .
- Applied Leadership, relationship building, government policy review, compliance determination, public relations, effective written and verbal .

EDUCATION

BS In Education

