

Robert Smith

Director of Government Affairs

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
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www.qwikresume.com

SKILLS

Team Work, Leadership.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

PERSONAL STATEMENT

Expert knowledge of government lobbying, legislative and budget processes from pivotal roles on Capitol Hill and with state capitols. Proven expertise leading media responses to fast-breaking global/national stories and foreign policy initiatives. Veteran media advisor to more than 80 campaigns, including presidential, state, and local.

WORK EXPERIENCE

Director of Government Affairs

ABC Corporation - January 2000 - April 2016

Responsibilities:

- Directed lobbying of state legislators, governors office, administration officials and agency staff.
- Monitored and analyzed a diverse array of legislation, administrative rules and policy changes affecting the construction industry such as building codes, energy conservation, state procurement rules, taxes, environmental, liability laws, State capital budget, local TIFs, UI, WC, prevailing wage, etc.
- Communicated with Board of Directors and members, media relations and issue specific coalition building.
- Managed and fundraised for political action committee (PAC), conduit and issue advocacy fund.
- Maintained and filed all required PAC, conduit and lobbying reports to the Government Accountability Board.
- Hired and trained a staff of 12, reporting directly to me.
- Strengthened companys business by leading implementation of GSA qualification as well as Government Freight Movement.

Director of Government Affairs

Delta Corporation - 1995 - 2000

Responsibilities:

- Statewide trade association of commercial general and specialty contractors.
- Statewide trade association of national and locally owned telephone companies.
- Worked with policy makers to advance the mission of the association Drafted legislative articles to appear on the associations website Wrote .
- Worked with strategic leaders to initiate a Government Affairs department Appointed by Department of Interior Secretary, Ken Salazar, to a Multi-
- Built and maintained productive working relationships with elected officials and state regulators.
- Formulated strategic objectives and lead cross-functional organizational teams to advance company initiatives.
- Drafted, negotiated, and won award of numerous complex agreements for delivery and provision of broadband services.

Education

GED