Robert Smith

Director Of Research

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SUMMARY

Independent project manager experienced in finding creative solutions to complex problems. Experienced agronomist, environmental scientist, educator, and problem solver.

SKILLS

Analyst, Research management, Strategy planning.

WORK EXPERIENCE

Director Of Research

ABC Corporation - January 2009 – March 2015

- Placed cold calls to executives.
- Specialized in Clinical Trials with the diagnosis and treatment of diseases of the retina and vitreous.
- Recruited, developed, and managed team of 27 analysts and 3 interns.
- Integrated research personnel and functions from an international acquisition with existing operations.
- Led the team through a period of significant structural and strategic change.
- Managed quality control of background checks to ensure all customer requirements are met.
- Reorganized the department into cross-functional work teams, reducing turnaround time by 30 hours.

Director Of Research

Delta Corporation - 2004 – 2009

- Investigated and analyzed state and federal sanction and debarment information.
- Managed workload to maximize productivity, customer satisfaction, and minimize risks.
- Decreased absenteeism with increased workload.
- Coached team members in order to maximize performance.
- Developed and managed all functions of department hiring, staff development, supervising, performance review and correction processes.
- Encouraged new ideas and cultivate a creative team atmosphere to attract and retain quality people.
- This is Dummy Description data, Replace with job description relevant to your current role.

EDUCATION

Diploma - 2013(Notre Dame College - South Euclid, OH)

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