



ETHAN MARTINEZ

Distribution Manager

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PROFESSIONAL SUMMARY

Strategic Distribution Manager with 7 years of comprehensive experience in supply chain operations and logistics optimization. Expert in enhancing workflow efficiencies, managing inventory levels, and leading teams to achieve operational excellence. Focused on implementing best practices to drive cost savings and improve customer satisfaction while maintaining high safety standards.

WORK EXPERIENCE

Distribution Manager Mar / 2021-Ongoing
Pineapple Enterprises Santa Monica, CA

1. Analyzed and implemented changes to enhance cost efficiency and quality, aligning with long-term operational goals.
2. Developed and maintained a robust quality control program to consistently meet established standards.
3. Facilitated personnel development through performance evaluations and team-building initiatives.
4. Redesigned warehouse picking layouts to maximize employee productivity and minimize errors.
5. Conducted daily cycle counts and resolved inventory discrepancies to ensure accuracy and reliability.
6. Coordinated the rollout of integrated operations support systems for improved functionality.
7. Inspired warehouse staff to boost productivity and foster a cohesive team environment.

Distribution Manager Mar / 2018-Mar / 2021
Silver Lake Enterprises Seattle, WA

1. Oversaw all inbound and outbound logistics operations, ensuring timely and accurate deliveries.
2. Managed a fleet of four trucks and an eight-member driving crew for effective distribution.
3. Supervised a five-person warehouse team, enhancing workflow and team dynamics.
4. Co-managed the Cabinet Division, overseeing customer service, dispatch, and delivery schedules.
5. Administered weekly payroll and maintained accurate financial records for the division.
6. Generated detailed monthly invoices and workflow reports for division accounts.

EDUCATION

Bachelor of Science in Logistics Management Mar / 2015 - Mar / 2018
University of Denver Denver, CO

Focused on supply chain management, logistics systems, and operational efficiency.

SKILLS

Logistics Management Software



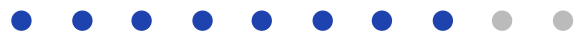
Route Planning



Risk Management



Communication Skills



Shipping Coordination



Distribution Strategy



INTERESTS

Podcasts

Language Learning

Dancing

Cycling

STRENGTHS

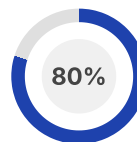
Intuition

Leadership

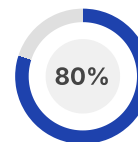
Listening

Mentorship

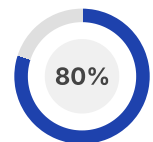
LANGUAGES



English



Swahili



Mandarin

ACHIEVEMENTS

Reduced operational costs by 15% through process improvements and strategic vendor negotiations.

Implemented a new inventory tracking system that decreased discrepancies by 20%.