Robert Smith

Distribution Operations Manager

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SUMMARY

Highly experienced Operations and Distribution Manager who has demonstrated the ability to lead large diverse teams of professionals to new levels of success in a variety of competitive industry levels. Proven record to mentor teams to build and distribute product throughout the world with accuracy, cost efficiency, and customer satisfaction. Has successfully identified deficiencies and potential opportunities and developed innovative cost effective solutions for enhancing competitiveness, increasing revenues, and improving customer service.

SKILLS

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WORK EXPERIENCE

Distribution Operations Manager

QUEST DIVISION Of VALSPAR - 2012 – 2020

- Coordinated monthly customer reviews with the Controller on outstanding receivables and warehouse throughput.
- Responsible for all phases of distribution and logistics operational efficiency, including, but not limited to control of costs, staffing, inventory and facilities.
- Organized, planned, administration and general warehouse/logistic daily operations ensuring the highest level of productivity and accuracy.
- Outlined the warehouse process with the IT Department and customer so we can maximize the utilization of the WMS.
- Reviewed and approved invoices to our customers and from our vendors.
- Located, setup and maintained approximately facility for west coast operations consisting of multiple warehouses and office buildings.
- Negotiated rates with current and future warehouse customers, suppliers and trucking companies.

Distribution Operations Manager

Delta Corporation - 2003 – 2006

- Directly responsible for over 210 personnel and $24 million in equipment.
- Provided logistics distribution (Transportation, Fuel, Ammunition and Supply) for an organization of over 3,400 personnel.
- Accountable for all operations to include the responsibilities of personnel morale, welfare and mission success.
- Managed over 210 personnel in 22 different military positions and ensured they were empowered to accomplish mission requirements.
- Accountable for the training, mobilization and development of personnel to meet organizational needs and higher-echelon objectives.
- Advised senior Officers on logistical requirements through analysis, planning and organizational execution.
- Responsible for logistics distribution covering 300 miles and four bases.

EDUCATION

Bachelors in Business Management - (University of - Houston, TX)

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