# **BENJAMIN LEE**

## **District Operations Manager - Supervisor**







Accomplished District Operations Manager with 7 years of experience in leading operational strategies and enhancing team performance across diverse environments. Expertise in budget oversight, process optimization, and driving efficiency improvements. Proven ability to cultivate strong stakeholder relationships and implement innovative solutions that elevate operational success and customer satisfaction.

#### **WORK EXPERIENCE**

# District Operations Manager - Supervisor

Apr / 2021-Ongoing

Toronto, ON

Maple Leaf Consulting

- 1. Oversaw operations for five plant managers, ensuring alignment with strategic goals.
- 2. Developed and managed a \$43M operating budget, achieving a revenue of \$97M.
- 3. Implemented process improvements that enhanced operational efficiency and effectiveness.
- 4. Collaborated with sales management to drive B2B sales initiatives.
- 5. Increased employee satisfaction ratings by six points through targeted engagement strategies.
- 6. Reduced operational overhead by an average of 7% annually, resulting in a \$10M favorable variance.
- 7. Streamlined district job functions to improve productivity and resource allocation.

## **District Operations Manager**

Apr / 2018-Apr / 2021

Crescent Moon Design

Fortland, OR

- 1. Managed oversight of 10 million square feet of commercial and retail properties.
- 2. Increased GSA Service Contract Sales from \$250,000 to over \$1M through strategic initiatives.
- 3. Directed a team of seven mechanical managers and over 75 engineering personnel.
- 4. Developed a comprehensive 2-year training program for future leaders in operations.
- 5. Led government contract start-ups, including HVAC operations at key federal sites.
- 6. Conducted inspections and supported construction projects, ensuring compliance with safety standards.

### **EDUCATION**

#### Bachelor of Science in Business Administration

m Apr / 2015-Apr / 2018

University of Virginia

♣ Phoenix, AZ

Focused on operations management and strategic planning.

## **SKILLS**

Operational Excellence Financial Analysis Workforce Planning **Operational Audits** 

## **ACHIEVEMENTS**

Increased operational efficiency by 15% through innovative process improvements.

Achieved a 20% reduction in operational costs by optimizing budget allocation.

Implemented a new training program that boosted employee satisfaction scores by 10 points.