



NOAH WILLIAMS

Senior Division Manager

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Los Angeles

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SKILLS

Strategic Negotiation



Financial Acumen



Stakeholder Engagement



Team Development



Effective Communication



Negotiation Skills



INTERESTS

DIY Projects

Crafting

Meditation

History

STRENGTHS

Humility

Innovation

Insightfulness

Integrity

LANGUAGES



English



Dutch



Spanish

ACHIEVEMENTS

Increased divisional revenue by 25% through targeted process improvements and strategic initiatives.

Reduced operational costs by 15% by streamlining workflows and enhancing resource allocation.

PROFESSIONAL SUMMARY

Strategic leader with over 10 years of experience enhancing operational performance and driving growth in diverse sectors. Expert in financial management, team development, and process optimization, I excel at formulating strategies that align with organizational objectives. Passionate about cultivating high-performing teams and fostering a culture of excellence to achieve sustainable results.

WORK EXPERIENCE

Senior Division Manager

May / 2019-Ongoing

WidgetWorks Inc.

Denver, CO

- Conducted comprehensive financial analyses to inform strategic decision-making and enhance operational controls.
- Oversaw due diligence processes during mergers and acquisitions to ensure accurate valuations and effective integrations.
- Managed payroll and benefits administration for divisional staff, ensuring compliance with state and federal regulations.
- Collaborated with executive leadership on financial forecasting, market trend analysis, and operational planning for multiple states.
- Prepared and submitted annual financial reports, including compliance documentation for tax purposes.
- Evaluated and optimized profit plans and financial performance metrics across four divisions.
- Advised the CEO and CFO on strategic financial initiatives to support long-term growth objectives.

Division Manager

May / 2015-May / 2019

Silver Lake Enterprises

Seattle, WA

- Coordinated environmental cleanup projects, ensuring compliance with regulatory standards.
- Reviewed subcontractor bids to ensure competitive pricing and quality standards prior to contract execution.
- Facilitated effective communication among project stakeholders to streamline processes and enhance project outcomes.
- Educated team members on quality assurance practices throughout the construction lifecycle.
- Managed change order requests and ensured alignment with project specifications.
- Utilized marketing programming standards to coordinate project plans and specifications.

EDUCATION

Master of Business Administration

May / 2012-May / 2015

University of California

Chicago, IL

Focused on strategic management and organizational leadership.