

# Robert Smith

## Door to Door Sales Supervisor

### **CONTACT DETAILS**

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### **PERSONAL STATEMENT**

To obtain employment in a professional and positive and sales driven setting where can utilize skills and experience as a bright, outgoing, helpful and passionate individual and apply team player abilities to work towards a common goal.

### **SKILLS**

Microsoft Office,  
Microsoft Excel,  
Microsoft PowerPoint,  
Autodesk Inventer.

### **WORK EXPERIENCE**

#### ***Door to Door Sales Supervisor***

**ABC Corporation - January 2016 - February 2016**

##### *Responsibilities:*

- Travel to different neighborhoods and suburbs going door-to-door with the goal of selling merchandise or services.
- Convince the client to purchase a product using a script or persuasive technique.
- Develop constructive and cooperative working relationships with others.
- Work an assigned territory, often up to 30-50 houses or per day.
- Win back or upgrade current or former customers.
- Represent Verizon Fios in conducting door to door sales.
- Teach and train individuals on the client and sales techniques.

### **LANGUAGES**

English (Native)  
French (Professional)  
Spanish (Professional)

### **INTERESTS**

Climbing  
Snowboarding  
Cooking  
Reading

#### ***Door To Door Sales***

**ABC Corporation - 2015 - 2016**

##### *Responsibilities:*

- Went door to door and talked to people about the benefits of signing up for a no cost quote on solar panels and then scheduled an appointment for them.
- I got a total of two sales within my period of working for this company and received the benefits of those two sales.
- It felt really good knowing that not only was i helping people save money in the long run but it was also a company I believed in.
- Skills Used Charisma is a major part of this job.
- Your whole job is talking to people about why they should pick your company so you have to be good at talking and believe in your company.
- Also learned good competitive skills at my time there, they taught me how to be good at knowing all the facts of the company so i could inform my customers..
- This is Dummy Description data, Replace with job description relevant to your current role.

### **REFERENCES**

Reference - 1 (Company Name)  
Reference - 2 (Company Name)

### **Education**

Locksmith - 2015(Penn Foster Online School)