

ROBERT SMITH

Electronic Sales Associate/Consultant

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Highly experienced Sales and Customer Service professional; Offering 5 years of experience with the ability to handle a high volume of sales, marketing, and customer calls in a fast-paced environment, with minimum supervision, while maintaining emphasis on the highest quality of consumer service.

EXPERIENCE

Electronic Sales Associate/Consultant

Wal-Mart - DECEMBER 2014 - 2019

- Engage and provide exceptional customer service.
- Greet customers, stock shelves; take inventory, set up displays, and process payments.
- Build ongoing customer relationships and become a trusted advisor by utilizing advanced selling skills and ongoing knowledge to meet sales goals.
- Maintain accurate knowledge in electronics.
- Maintain an approachable attitude to customers so that they can answer any questions thoroughly and accurately.
- Seize opportunities for potential sales and help customers find products that meet their needs.
- Make customers excited about the electronic products they sell by explaining product features, performing demonstrations, mentioning sales, and promoting the value of their products.

Electronic Sales Associate

ABC Corporation - 2012 - 2014

- Helped customers for the right product they needed.
- Kept busy and looked out for customers in need.
- Learned the product and talked to my co workers to better my service with customers.
- Cashier accurately and satisfied each customer by answering any questions they might have.
- I accomplished learning that customers are always right.
- Learned hard work and dedication can help you strive for better goals.
- Skills Used communication skills Bilingual skills Cashier Customer service Team work.

EDUCATION

- Bachelor of Arts in Communication - (Miles College - Fairfield, AL)



SKILLS

Customer service, Knowledge of March camera system, Ability to use a scanner and printer.