OLIVIA SMITH

Escalation Manager

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WORK EXPERIENCE

Escalation Manager

Pineapple Enterprises

Dec / 2021-Ongoing

耳 Santa Monica, CA

T Chicago, IL

- 1. Reported and escalated complex customer issues, ensuring timely resolutions and customer satisfaction.
- 2. Collaborated with Senior Leadership to develop action plans, set expectations, and communicate updates effectively.
- 3. Recommended process improvements to enhance customer experience and reduce escalations.
- 4. Analyzed escalation trends, providing strategic recommendations to address systemic issues proactively.
- 5. Refined Escalation Management processes, protocols, and dashboards to improve efficiency.
- 6. Maintained regular communication with stakeholders, building credibility through timely actions during escalations.
- 7. Monitored customer health trends to identify and resolve potential issues before escalation.

Escalation Manager

Lakeside Apparel Co

- 1. Managed escalated calls, employing negotiation strategies to resolve customer complaints effectively.
- 2. Ensured compliance with FCC standards while resolving residential and business complaints.
- 3. Assessed critical IT incidents, engaging engineers to facilitate swift resolutions.
- 4. Coordinated technical bridge calls during critical incidents to ensure timely resolutions.
- 5. Documented all major activities during incident troubleshooting for future reference.
- 6. Reported critical incidents to senior management, providing comprehensive overviews of resolutions.
- 7. Acted as the primary contact for customer activities related to escalations, coordinating with internal experts.

EDUCATION

Bachelor of Science in Business Administration

m Dec/2017-Dec/2019

University of California

F Chicago, IL

Focused on management principles and customer service strategies.

SKILLS

Customer Engagement Team Leadership

Process Improvement

Conflict Resolution

ACHIEVEMENTS

Reduced escalation resolution time by 30% through process optimization.

Achieved a 95% customer satisfaction rate in escalated cases.

Implemented a new escalation protocol that decreased repeat issues by 40%.