HARPER LEWIS

Executive Resolution Specialist

www.qwikresume.com



PROFESSIONAL SUMMARY

Proficient Executive Resolution Specialist with 7 years of experience in managing complex customer disputes and enhancing overall satisfaction. My expertise lies in strategic problem-solving and effective communication, leading to improved operational efficiency. I am committed to fostering strong client relationships and delivering exceptional service through innovative resolution strategies.

WORK EXPERIENCE

Executive Resolution Specialist

May / 2021-Ongoing

WidgetWorks Inc.

耳 Denver, CO

- 1. Managed inbound calls, providing tailored solutions to complex customer inquiries.
- 2. Resolved escalated complaints at an Executive Level, including installation and regulatory issues.
- 3. Led initiatives in the Retention department to enhance customer loyalty.
- 4. Increased revenue by promoting company services and solutions effectively.
- 5. Facilitated de-escalation processes, ensuring positive outcomes for high-stakes situations.
- 6. Oversaw VIP accounts, guaranteeing timely and satisfactory resolutions.
- 7. Generated correspondence related to contracts, account statuses, and customer inquiries.

Executive Resolution Specialist

May / 2018-May / 2021

₮ Portland, OR

Crescent Moon Design

- 1. Processed account maintenance requests efficiently, ensuring accurate customer information.
- 2. Collaborated with the Executive office to address sensitive customer issues promptly.
- 3. Resolved escalated complaints regarding company policies, enhancing customer trust.
- 4. Managed the opening and closing of customer accounts while ensuring compliance.
- 5. Handled requests for dispute resolutions, including customer callbacks and faxes.

EDUCATION

Bachelor of Arts in Communication

May / 2015-May / 2018

University of California

■ Seattle WA

Studied communication theories and practices, focusing on interpersonal and organizational communication.

SKILLS

Conflict Resolution Techniques

Conflict Resolution

Customer Service

Active Listening

ACHIEVEMENTS

Achieved a 95% customer satisfaction rate through effective issue resolution strategies.

Recognized as a top performer in the region, consistently resolving 98% of escalated cases.