



SKILLS

Sales Forecasting



Export Compliance



Negotiation Skills



Customer Relationship Management



Logistics Coordination



INTERESTS

Astronomy

Surfing

Martial Arts

Community Service

STRENGTHS

Originality

Empathy

Patience

Perseverance

LANGUAGES



English
80%



German
80%



Indonesian
80%

ACHIEVEMENTS

★ Achieved 150% of sales targets in the first year of export operations.

★ Expanded market reach to 10 new countries, increasing revenue by 30%.

MIA TAYLOR

Export Sales Manager

✉ support@qwikresume.com ☎ (123) 456 7899 📍 Los Angeles

🌐 www.qwikresume.com

PROFESSIONAL SUMMARY

Results-driven Export Sales Manager with 7 years of experience in international markets. Proven track record in driving sales growth, managing export operations, and developing strategic partnerships across diverse industries.

WORK EXPERIENCE

Export Sales Manager

📅 Dec / 2020-Ongoing

Pineapple Enterprises

📍 Santa Monica, CA

1. Initiated and led export operations for steel wire products to multiple countries, including Guatemala and Panama.
2. Conducted comprehensive market research and competitive analysis to tailor products for local requirements.
3. Negotiated freight and customs costs, ensuring competitive pricing for exported products.
4. Evaluated potential wholesalers' financials and established credit policies for effective partnerships.
5. Managed diverse sales across sectors such as agriculture, construction, and hardware.
6. Developed training programs for sales agents, enhancing their effectiveness in international markets.
7. Collaborated with IT to implement an export logistics tracking system, improving order management efficiency.

Export Sales Manager

📅 Dec / 2017-Dec / 2020

Crescent Moon Design

📍 Portland, OR

1. Grew startup operations to over \$1 million in annual sales within 18 months.
2. Increased gross profit margins by 20% through strategic account development.
3. Represented multiple factories in the U.S. and Europe, enhancing product offerings.
4. Conducted extensive market research in Asia, focusing on the Chinese market's potential.
5. Built a successful sales organization for veneer products in both domestic and export markets.

EDUCATION

Bachelor of Business Administration

📅 Dec / 2014 - Dec / 2017

University of Southern California

📍 Portland, OR

Focused on international business and export management.