

Financial Sales Consultant I

ROBERT SMITH

Phone: (123) 456 78 99
Email: info@qwikresume.com
Website: www.qwikresume.com
LinkedIn:
[linkedin.com/qwikresume](https://www.linkedin.com/qwikresume)
Address: 1737 Marshville Road,
Alabama.

Objective

Financial Sales Consultant I with 13 years of experience in the Finance domain is seeking to fulfill a position at a company where I can grow individually and professionally. A company where I can apply the knowledge I have and increase it as well. Knowing before hands that I will have to reattribute that knowledge with hard work.

Skills

Strong Analytical, Organizational And Time Management, Ability To Multi-task With Ease And In A Professional Manner In A Fast Paced Environment Accountancy, Administration, Bookkeeping, Budgeting, Consulting, Customer Relations, Customer Service, Direct Marketing, Management, Payroll Processing, Policy Analysis, Sales, International Clients Network, Mathematics, Physics, Computer, Able To Take Initiative, Work Independently And In A Team Setting, English, French, Spanish.

Work Experience

Financial Sales Consultant I

PNC Financial Services Group, Inc - March 2008 - Present

- Maintaining daily the highest level of customer service in a competitive and high-stress market while multi-tasking daily operations and meeting company revenue goals.
- Responsible for referring customers to investment and mortgage service specialists.
- Evaluating the clients financial needs and recommend products to meet their needs.
- Processing and closing home equity loan, auto loan, and personal loans application.
- Reporting to the branch manager, responsible for driving revenue through direct sales of personal accounts, loan, and lines of credit.
- Meeting with clients on a regular basis to assess their financial needs and growth opportunities.
- Providing the clients with tools, information, and benefits to assist them in attaining their financial goals.

Financial Sales Consultant

PNC Bank - 2005 - 2008

- Assisted consumer and business customers with financial transactions.
- Focussed on cross-selling additional bank products and services to clients and non-clients.
- Identified the cross-selling opportunities to provide additional solutions for clients.
- Assisted customer with deposit and check cashing services always abiding by PNC banks policies and procedures, and ensuring operational soundness.
- Recognized for consistently achieving the highest level of customer satisfaction based on weekly customer satisfaction surveys.
- Coordinated business outreach events in the community to build the client base.
- Helped the bank build a strong relationship with high net worth domestic and international clients all over the world.

Education

Bachelor Of Science in Computer Science - 2006(University Of The District Of Columbia)Master
in Economics in Enterprise Management - ()