Robert Smith

Firearm Sales Associate

CONTACT DETAILS

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PERSONAL STATEMENT

As a Firearm Sales Associate, support in the maintenance of a neat and tidy sales floor to ensure a positive shopping experience inclusive of folding, hanging, displaying, and merchandising garments per H&M guidelines to maximize selling opportunities.

WORK EXPERIENCE

Firearm Sales Associate

ABC Corporation - July 2008 – September 2008

Responsibilities:

- Served as a point of contact for 88 Tactical corporate members.
- Coordinated meeting times with potential clients to showcase facility and Executive membership level offerings.
- Provided information about membership options and the corresponding benefits to customers/prospective members plus their clients and employees.
- Met monthly member acquisition goals.
- Provided excellent customer service to members and ensure client satisfaction.
- Built new and existing relationships to maximize member referrals.
- Responsible for all sales job duties, from generating leads to closing sales.

Firearm Sales Associate

Delta Corporation - 2006 – 2008

Responsibilities:

- Provide a Dress Blue Experience that will make our customers want to return again.
- Ensure customers are taken care of at all service and sales touchpoints throughout the store.
- May be scheduled at the checkout, specific sales area, and specialty category or customer service desk.
- Assists the Sales and Experience Managers in execution of corporate service programs, promotions and other events.
- Responsible for merchandising, display and appearance of assigned area(s) that support door to floor execution, which may include stocking, preparing merchandise in the backroom for floor presentation as well as labeling shelfs and/or using tools to verify on hand accuracy.
- Other duties may include merchandising, price changes, light custodial duties, inventory, and other duties as assigned.
- Updates job knowledge by participating in educational opportunities; reading professional publications.

SKILLS

Strong time management skills and Ability to multi-task.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference – 1 (Company Name)
Reference – 2 (Company Name)

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Education

High School Diploma or GED

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