Robert Smith

Lead Fitness Consultant

Phone (123) 456 78 99
Email: info@qwikresume.com
Website : www.qwikresume.com
LinkedIn: linkedin.com/qwikresume
Address: 1737 Marshville Road, Alabama

SUMMARY

To obtain a position in production/event coordinating where I can utilize my communication, organization, and interpersonal skills to successfully recruit and represent potential clients.

SKILLS

Running, Ocean Swimming.

WORK EXPERIENCE

Lead Fitness Consultant

ABC Corporation - August 2007 – March 2015

- Build a rapport with potential members in order to assure health & wellness.
- Generate sales leads through walk-ins, telephone inquiries, and company-sponsored outreach.
- Establish, maintain, and monitor lead boxes.
- Create, implement, and promote events for the gym to generate sales.
- Attend corporate fitness events at various venues.
- Review health history & medical conditions while acclimating our new members to our fitness facility.
- Created a safe and effective exercise program for clients.

Fitness Consultant

ABC Corporation - 2002 – 2007

- Enhanced loves by providing affordable and high quality fitness.
- Managed systems as well as brought in outside business.
- Finished number 5 out of 130 my first month.
- Then finished second my second month.
- Finished first my third month.
- Due to my leadership and ability to bring in revenue allowed me to get a promotion to Assistant General Manager.
- Skills Used Communication skills, organization skills, management skills, phone etiquette skills..

EDUCATION

Bachelor of Arts in English - (University of Maryland Eastern Shore)

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