

ROBERT SMITH

Fitness Manager I

info@qwikresume.com | <https://Qwikresume.com>

Reliable and enthusiastic leader seeking a position in a major and well oriented company. Expert in leading high-performing teams in fast-paced and challenging environments. Friendly and energetic with exceptional communication, organization, and time management skills.

NOVEMBER 2004 - FEBRUARY 2008

FITNESS MANAGER I - ABC CORPORATION

- Prepare training budget for department or organization.
- Evaluate instructor performance and the effectiveness of training programs, providing recommendations for improvement.
- Analyze training needs to develop new training programs or modify and improve existing programs.
- Conduct or arrange for ongoing technical training and personal development classes for staff members.
- Plan, develop, and provide training and staff development programs, using knowledge of the effectiveness of methods such as classroom training, demonstrations, on-the-job training, meetings, conferences, and workshops.
- Conduct orientation sessions and arrange on-the-job training for new hires.
- Confer with management and conduct surveys to identify training needs based on projected production processes, changes, and other factors.

2000 - 2004

FITNESS MANAGER - ABC CORPORATION

- Grand Opened the location.
- Trained and managed 18 - 25 personal trainers to achieve monthly sales goals.
- Managed a fitness budget of \$140,000+ per month.
- Achieved 115% in personal training net sales per month.
- Consistently in the top 10% company wide in personal production.
- Maintained a "B" average on monthly review scores.
- Provided a high level of customer service to members and created a positive work environment for employees..

EDUCATION

Associated in Nursing - (Management Resources Institute - Miami, FL)

SKILLS

Telemarketing skills, Managerial skills, effective listener, problem solver, computer literate, bi-lingual, logistics and filing.