

# **EVELYN WHITE** Senior Lead Floor Associate

- (123) 456 7899
- Los Angeles
- www.qwikresume.com

### **SKILLS**

Strong Prioritization Skills **Customer Service** Communication Skills Time Management

Problem Solvina

Attention To Detail

#### **INTERESTS**

Birdwatching

Traveling

Sports Coaching Knitting

#### **STRENGTHS**









# **LANGUAGES**







English

Dutch

Japanese

# **ACHIEVEMENTS**

hrough Increased sales by 20% through effective product placement and upselling techniques.

Trained and developed a highperforming team, resulting in a 30% improvement in customer service ratings.

#### PROFESSIONAL SUMMARY

With a decade of extensive experience in retail, I excel in leading teams and enhancing operational efficiency. My focus on customer engagement and inventory management has consistently driven sales and improved store performance. I thrive in dynamic environments, leveraging strong communication skills to foster a collaborative atmosphere and ensure exceptional service delivery.

#### WORK EXPERIENCE

#### Senior Lead Floor Associate

Mar/2019-Ongoing

Pineapple Enterprises

- 📮 Santa Monica, CA
- 1. Led a team of floor associates to optimize customer service and operational efficiency.
- 2. Increased sales by effectively suggesting complementary merchandise to customers.
- 3. Managed inventory and ensured compliance with shipment and stock procedures.
- 4. Identified customer needs and highlighted product features to enhance sales opportunities.
- 5. Utilized POS systems to process transactions accurately while adhering to checkout protocols.
- 6. Maintained high visual merchandising standards to create an inviting shopping environment.
- 7. Monitored loss prevention strategies and reported suspicious activities to management.

#### Floor Associate

Mar / 2015-Mar / 2019

Summit Peak Industries

- **耳** Denver, CO
- 1. Operated and maintained equipment in a safe and efficient manner.
- 2. Collaborated with team members for effective inventory management and stock replenishment.
- 3. Executed merchandising strategies to enhance product visibility and accessibility.
- 4. Assisted in training new associates on store policies and procedures.
- 5. Conducted regular audits of floor inventory to ensure accuracy.
- 6. Engaged with customers to address queries and enhance their shopping experience.

# **EDUCATION**

#### Associate in Arts

Mar / 2012-Mar / 2015

Davidson County Community College

₽ Phoenix, AZ

Studied foundational arts and communication, focusing on customer engagement and retail strategies.

