



# AMELIA MOORE

## Flooring Sales Specialist

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🌐 www.qwikresume.com

### 💡 SKILLS

Trend Analysis



Market Research



Customer Satisfaction Analysis



Contract Management



Presentation Skills



Quality Assurance



### 📌 INTERESTS

- ★ Surfing
- 🌐 Martial Arts
- 👥 Community Service
- 📝 Blogging

### 👊 STRENGTHS

- ⌚ Patience
- 🏔️ Perseverance
- 📅 Planning
- ⚙️ Positivity

### 🗣️ LANGUAGES



### 🏆 ACHIEVEMENTS

- ★ Increased sales by 25% through effective upselling and cross-selling strategies.
- ★ Achieved a customer satisfaction rating of 95% through personalized service.

### 👤 PROFESSIONAL SUMMARY

Accomplished Flooring Sales Specialist with 5 years of experience in delivering customized flooring solutions that drive customer satisfaction and sales growth. Expert in building strong client relationships and leveraging in-depth product knowledge to meet diverse needs. Dedicated to providing exceptional service while consistently exceeding sales targets and enhancing overall customer experiences.

### 💼 WORK EXPERIENCE

#### Flooring Sales Specialist

📅 Mar / 2022–Ongoing

Quantum Solutions LLC

📍 Phoenix, AZ

1. Assisted customers in selecting flooring options based on their style and budget.
2. Identified customer needs and provided tailored flooring solutions to enhance satisfaction.
3. Explained product details, pricing, and special order materials effectively.
4. Guided customers in choosing from various materials, including carpets, tiles, and laminates.
5. Welcomed customers into the store and facilitated their shopping experience.
6. Educated clients about the latest flooring trends to foster brand loyalty.
7. Delivered exceptional customer service, both in-person and over the phone.
8. Coordinated repairs for damaged flooring to maintain product quality.

#### Flooring Sales Specialist

📅 Mar / 2020–Mar / 2022

Summit Peak Industries

📍 Denver, CO

1. Managed all aspects of flooring order sales, ensuring accuracy and efficiency.
2. Oversaw order management processes, including product ordering and data entry.
3. Provided exceptional customer service, maintaining relationships with existing accounts.
4. Sourced new leads and followed up to drive sales growth.
5. Utilized various machinery to prepare materials for installation.
6. Applied analytical skills to offer solutions for remodeling and building projects.

### 🎓 EDUCATION

#### Associate of Applied Science in Business Management

📅 Mar / 2018 – Mar / 2020

City College of San Francisco

📍 Toronto, ON

Focused on sales strategies and customer service excellence.