

ROBERT SMITH

Footwear Sales Associate/Representative

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SUMMARY

Over two years of experience as a sale associate providing excellent customer service. Worked in fast pace environments and partook in a grand opening of a store.

CORE COMPETENCIES

Patient-focused Care Trustworthy Companion Dementia.

PROFESSIONAL EXPERIENCE

Footwear Sales Associate/Representative

Footlocker Inc - June 2012 – 2019

Key Deliverables:

- Maintained a clean, healthy and safe environment.
- Greeted Customers in timely fashion while quickly determining their needs.
- Recommended merchandise to customers based on their needs and preferences.
- Maintained knowledge of current sales and promotions, policies regarding payment and exchanges and security practices.
- Responded to customer questions and requests in a prompt and efficient manner.
- Contacted other store locations to determine merchandise availability.
- Engaged with customers in a sincere and friendly manner.

Footwear Sales Associate

ABC Corporation - 2010 – 2012

Key Deliverables:

- Interact directly with customers and translate their needs into product recommendations.
- Duties also included stocking and maintaining a clean, organized sales floor.
- Product ordering was occasionally used.
- Customers were very satisfied each and every time.
- Made sure that even if a customers needs were not satisfied, they were at least satisfied with the effort.
- Skills Used As a footwear associate, customer service was the main skill needed.
- Understanding what customers were looking for and applying my knowledge of products to satisfy those needs..

EDUCATION

Associates in Nursing - 2014(Housatonic Community College - Bridgeport, CT)

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