



AVA DAVIS

Founding Partner

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📍 Los Angeles

🌐 www.qwikresume.com

PROFESSIONAL SUMMARY

Strategic entrepreneur with 7 years of experience in founding and scaling successful organizations. Expertise in developing innovative business models, forging valuable partnerships, and driving operational excellence. Committed to leveraging market insights for sustainable growth while cultivating high-performing teams in challenging environments.

WORK EXPERIENCE

Founding Partner

Seaside Innovations

📅 Apr / 2020-Ongoing

📍 Santa Monica, CA

1. Founded a consulting firm with 7 partners, specializing in Turnaround Management for distressed businesses.
2. Conducted thorough due diligence and crafted business plans based on market evaluations, cash flow analysis, and leadership skill assessments.
3. Executed customer feedback initiatives that informed business strategies, yielding a 20% increase in revenues.
4. Led operational relocations, optimizing costs and quality of service.
5. Collaborated with Texas Manufacturing Assistance Center to design a production strategy for retrofitting metro buses with hybrid engines.
6. Enhanced interdepartmental communication between Sales, Engineering, Quality, and Operations, increasing overall efficiency.
7. Mentored junior partners, fostering a culture of continuous improvement and professional development.

Founding Partner

Lakeside Apparel Co

📅 Apr / 2018-Apr / 2020

📍 Chicago, IL

1. Co-founded an affiliate marketing network, developing the initial technology framework and coding tracking scripts.
2. Oversaw payroll and financial management for the network.
3. Managed publisher and advertiser relationships to enhance network growth.
4. Handled comprehensive litigation processes, from client acquisition to trial settlements.
5. Led marketing initiatives to attract new clients to the firm.
6. Streamlined operational processes to improve case handling efficiency.

EDUCATION

Master of Business Administration

University of Texas

📅 Apr / 2016-Apr / 2018

📍 Santa Monica, CA

Focused on entrepreneurship and strategic management.

SKILLS

Market Research



Social Media Strategy



Financial Forecasting



Digital Marketing



Business Model Innovation



Budgeting Skills



INTERESTS

🎧 Podcasts

🌐 Language Learning

🎵 Dancing

🚴 Cycling

STRENGTHS

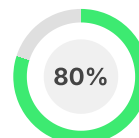
🔧 Intuition

👥 Leadership

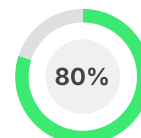
🎧 Listening

👥 Mentorship

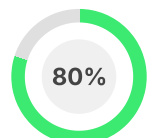
LANGUAGES



English



Italian



Dutch

ACHIEVEMENTS

🌟 Spearheaded a consulting practice that successfully turned around 15 distressed companies, improving their profitability by an average of 30%.

🌟 Conducted comprehensive market assessments leading to the successful launch of 5 new business lines generating over \$10M in revenue.