

# **OLIVIA SMITH** Franchise Operations Manager

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- Los Angeles
- www.qwikresume.com



Problem Solving



Project Management

0 Conflict Resolution

Training & Development

Performance Analysis

# INTERESTS

**DIY Projects** 

**%** Crafting

O Meditation

**III** History

# **STRENGTHS**



∇ Innovation



✓ Integrity

# LANGUAGES



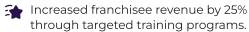


English

Mandarin

French

# ACHIEVEMENTS



Implemented a new compliance framework that reduced operational discrepancies by 30%.

#### PROFESSIONAL SUMMARY

Innovative Franchise Operations Manager with a decade of experience enhancing operational performance and franchisee engagement. Expert in developing strategic initiatives that boost profitability and streamline processes. Proven leadership in training, compliance, and fostering strong partnerships to drive sustained growth and franchise success.

# WORK EXPERIENCE

#### Franchise Operations Manager

Blue Sky Innovations

Feb/2019-Ongoing

Thicago, IL

- 1. Conducted comprehensive training sessions to enhance franchisee operational efficiency.
- 2. Managed franchise compliance and ensured adherence to industry standards.
- 3. Developed strategic partnerships to facilitate franchisee growth and market penetration.
- 4. Oversaw the maintenance and organization of franchise documentation and records.
- 5. Increased profitability by analyzing sales data and implementing effective sales strategies.
- 6. Identified and resolved franchisee challenges through proactive communication and support.
- 7. Streamlined inventory processes, resulting in improved resource management.

#### Franchise Manager

m Feb / 2015-Feb / 2019

Silver Lake Enterprises

**¥** Seattle, WA

- 1. Successfully managed daily operations for a \$50,000 paint company, enhancing service delivery.
- 2. Coordinated and oversaw painting projects, ensuring quality standards and timely completion.
- 3. Conducted site inspections to assess project requirements and resource needs.
- 4. Directed retail operations, optimizing inventory management and employee performance.
- 5. Executed financial transactions accurately for multiple retail locations.
- 6. Implemented administrative protocols to improve operational efficiency.

#### **EDUCATION**

#### Bachelor of Business Administration

## Feb/2012-Feb/2015

University of Florida

♣ Phoenix. AZ

Focused on business management and operations.

