

ROBERT SMITH

Freight Broker Agent

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Hardworking, organized, Freight Broker Agent professional with a proven background delivering sensible business technology solutions on time and under budget while working as a team member or team leader.

OCTOBER 2005 - FEBRUARY 2007

FREIGHT BROKER AGENT - ABC CORPORATION

- Contacted manufacturers or shippers to get contracts for truckloads of cargo.
- Looked for credible trucking company that caters to the manufacturers needs and meets their requirements.
- Placed calls to trucking companies or individual owner-operators to negotiate shipping cost for taking goods.
- Prepared the documents needed for the shipment before forwarding to the carrier to process the payment.
- Ensured that incoming and outgoing shipments are done properly and timely.
- In charged of determining the most expedient route for the truck driver, and making delivery appointments for each stop or stops on the load.
- Tracked and monitored location of drivers to ensure timely and safe delivery of the freight.

2000 - 2005

FREIGHT BROKER AGENT - DELTA CORPORATION

- Communicated and collaborated with carriers and suppliers for one of the largest 3rd Party Logistics companies in the United States, which offered .
- Increased knowledge of the transportation industry within domestic transportation, and worked with the SDDC, in order to bid, win and cover domestic .
- Communication Effectively communicated with carriers to ensure they remained consistent in movement on dedicated lanes, as well as with suppliers .
- Made out-bound calls to potential Customers Trained and Worked with Company Managers implementing all phases of Logistics.
- Responsible for inbound and outbound freight shipments, 3rd party for shippers and carriers, establish customer relations of business.
- Overseer transportation needs of customers, investors, and all parties.
- BOL billing, invoices, build receipts through database system, report to supervisor daily for updates and training tools..

EDUCATION

Diploma

SKILLS

HVAC Service Tech, Appliance Service/Repair Tech, Computer, Account Management, Logistics Management, Transportation Management.