



# MIA TAYLOR

## Fundraising Consultant

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Los Angeles

www.qwikresume.com

### SKILLS

Fundraising Strategy



Public Relations



Content Creation



Market Research



Trend Analysis



Risk Management



### INTERESTS

DIY Projects

Crafting

Meditation

History

### STRENGTHS

Humility

Innovation

Insightfulness

Integrity

### LANGUAGES



English



French



Spanish

### ACHIEVEMENTS

Increased total donations by 40% through targeted outreach and engagement strategies.

Successfully organized annual fundraising gala, raising over \$200,000 for local charities.

### PROFESSIONAL SUMMARY

Passionate fundraising consultant with 5 years of experience in strategizing and executing successful fundraising campaigns. Proven ability to cultivate long-term donor relationships, analyze campaign performance, and implement innovative solutions that drive community engagement. Committed to maximizing contributions and enhancing organizational impact through effective fundraising initiatives.

### WORK EXPERIENCE

#### Fundraising Consultant

Apr / 2022-Ongoing

Quantum Solutions LLC

Phoenix, AZ

1. Conduct validation calls to ensure donor engagement and confirm pledge amounts.
2. Manage the reselling of uncommitted pledges in accordance with strategic guidelines.
3. Perform credit card asks to secure additional funding as appropriate.
4. Maintain accurate mailing information and manage donor databases.
5. Request and input donor email addresses for effective communication.
6. Review and articulate all disclaimer verbiage during fundraising calls.
7. Analyze fundraising results to evaluate event success and future potential.

#### Fundraising Specialist

Apr / 2020-Apr / 2022

Lakeside Apparel Co

Chicago, IL

1. Engaged with alumni to reconnect and raise funds for school initiatives, enhancing communication skills.
2. Developed and implemented comprehensive plans for Annual Fund giving and special events.
3. Led telecommunication efforts for cancer research funding, utilizing exceptional verbal skills.
4. Collaborated with public school organizations and nonprofits to organize successful fundraising events.
5. Provided exemplary customer service, coaching clients on effective fundraising strategies.
6. Achieved a 50% increase in funds raised compared to previous events through strategic initiatives.

### EDUCATION

#### Bachelor of Arts in Nonprofit Management

Apr / 2018-Apr / 2020

University of Southern California

Denver, CO

Focused on fundraising strategies, donor relations, and nonprofit operations.