



# ETHAN MARTINEZ

Furniture Sales Associate

## PROFESSIONAL SUMMARY

Dynamic Furniture Sales Associate with 10 years of experience in driving sales and enhancing customer satisfaction. Proven ability to understand customer needs and deliver tailored solutions, resulting in increased revenue and loyalty.

## WORK EXPERIENCE

Furniture Sales Associate/Executive  
Quantum Solutions LLC  
Dec / 2017-Ongoing  
Phoenix, AZ

- Welcome customers and assess their needs to provide tailored furniture solutions.
- Utilize product knowledge to guide customers in making informed purchasing decisions.
- Process transactions efficiently, ensuring accuracy in payments and receipts.
- Maintain showroom standards by organizing and cleaning displays regularly.
- Manage cash register operations, ensuring accountability and accuracy.
- Document customer preferences and follow up on special orders to enhance satisfaction.
- Boosted sales by 50% through effective upselling and customer relationship management.

Furniture Sales Associate  
Cactus Creek Solutions  
Dec / 2014-Dec / 2017  
Phoenix, AZ

- Develop strong customer relationships through personalized service and follow-ups.
- Ranked second in sales during the first month, demonstrating quick adaptability.
- Consistently achieved top sales rankings, maintaining a competitive edge.
- Strive for excellence in customer service and product knowledge.
- Utilize competitive spirit to drive sales and enhance team performance.

## EDUCATION

Bachelor of Arts in Business  
University of California  
Dec / 2011-Dec / 2014  
Toronto, ON  
Focused on marketing and sales strategies relevant to retail environments.

support@qwikresume.com  
(123) 456 7899  
Los Angeles  
www.qwikresume.com

## SKILLS



## INTERESTS

Knitting  
Scuba Diving  
E-sports  
Reading Fiction

## STRENGTHS

Respectfulness  
Self-awareness  
Self-discipline  
Sensitivity

## LANGUAGES



## ACHIEVEMENTS

- Achieved 120% of sales target in 2022 through effective customer engagement.
- Recognized as 'Top Sales Associate' for three consecutive years for outstanding performance.