

ETHAN MARTINEZ

Furniture Sales Associate

PROFESSIONAL SUMMARY

Dynamic Furniture Sales Associate with 10 years of experience in driving sales and enhancing customer satisfaction. Proven ability to understand customer needs and deliver tailored solutions, resulting in increased revenue and loyalty.



🔛 WORK EXPERIENCE

Furniture Sales Associate/Executive

m Dec/2017-Ongoing

Quantum Solutions LLC

₽ Phoenix, AZ

- 1. Welcome customers and assess their needs to provide tailored furniture solutions.
- 2. Utilize product knowledge to guide customers in making informed purchasing decisions.
- 3. Process transactions efficiently, ensuring accuracy in payments and receipts.
- 4. Maintain showroom standards by organizing and cleaning displays regularly.
- 5. Manage cash register operations, ensuring accountability and accuracy.
- 6. Document customer preferences and follow up on special orders to enhance satisfaction.
- 7. Boosted sales by 50% through effective upselling and customer relationship management.

Furniture Sales Associate

Cactus Creek Solutions

- **♣** Phoenix, AZ
- 1. Develop strong customer relationships through personalized service and follow-ups.
- 2. Ranked second in sales during the first month, demonstrating quick adaptability.
- 3. Consistently achieved top sales rankings, maintaining a competitive edge.
- 4. Strive for excellence in customer service and product knowledge.
- 5. Utilize competitive spirit to drive sales and enhance team performance.

EDUCATION

Bachelor of Arts in Business

m Dec/2011-Dec/2014

University of California

Toronto, ON

Focused on marketing and sales strategies relevant to retail environments.

- (123) 456 7899
- Los Angeles
- www.qwikresume.com



Sales Software Proficiency

. - - - - - -

Customer Engagement

Product Knowledge

Sales Techniques

Inventory Management

INTERESTS

Knitting

Scuba Diving

E-sports

Reading Fiction

STRENGTHS

Respectfulness

Self-awareness

Self-discipline

Sensitivity

LANGUAGES

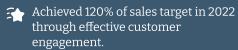


English 80%

Indonesian

80%

ACHIEVEMENTS



Recognized as 'Top Sales Associate' for three consecutive years for outstanding performance.