



# MIA TAYLOR

## Gift Shop Manager

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🌐 www.qwikresume.com

### SKILLS

Vendor Relations



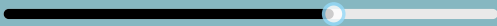
Marketing Skills



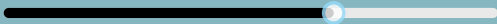
Budget Management



Visual Merchandising



Team Leadership



### INTERESTS

- ★ Surfing
- 🥋 Martial Arts
- 👤 Community Service
- 📝 Blogging

### STRENGTHS

- ⌚ Patience
- 🏔 Perseverance
- 📅 Planning
- ⚙ Positivity

### LANGUAGES



### ACHIEVEMENTS

- ★ Increased annual sales by 20% through strategic promotional campaigns.
- ★ Achieved a customer satisfaction rating of 95% by implementing training programs for staff.

### PROFESSIONAL SUMMARY

Gift Shop Manager with 7 years of experience in driving sales and enhancing customer service. Expertise in inventory control, team leadership, and creating engaging shopping experiences. Dedicated to optimizing operations and fostering strong vendor relationships to maximize profitability and customer satisfaction.

### WORK EXPERIENCE

#### Gift Shop Manager

📅 Feb / 2021-Ongoing

Quantum Solutions LLC

📍 Phoenix, AZ

1. Managed daily operations, ensuring optimal sales and customer service.
2. Oversaw inventory management, including ordering and stock control.
3. Trained and supervised a team of 4 sales associates to enhance customer engagement.
4. Monitored cash handling and reconciliation processes to maintain financial accuracy.
5. Implemented marketing strategies to promote new merchandise and increase sales.
6. Maintained visual displays to create a welcoming shopping atmosphere.
7. Developed vendor relationships to negotiate favorable terms and product selection.

#### Gift Shop Manager

📅 Feb / 2018-Feb / 2021

Silver Lake Enterprises

📍 Seattle, WA

1. Responsible for hiring, training, and scheduling staff to optimize team performance.
2. Managed payroll and budgeting to control operational costs effectively.
3. Collaborated with upper management to align store operations with corporate objectives.
4. Handled customer inquiries and resolved issues to enhance shopping experiences.
5. Conducted regular inventory audits to ensure accuracy and availability of products.

### EDUCATION

#### Bachelor of Arts in Business Management

📅 Feb / 2015 - Feb / 2018

State University

📍 Toronto, ON

Focused on retail management and marketing strategies.