



HARPER LEWIS

Golf Sales Associate

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PROFESSIONAL SUMMARY

Passionate Golf Sales Associate with 7 years of experience in delivering unparalleled customer service and driving sales in the golf industry. Proven expertise in building rapport with customers, providing tailored product recommendations, and enhancing overall shopping experiences. Eager to leverage extensive product knowledge to contribute to a high-performing sales team.

WORK EXPERIENCE

Golf Sales Associate

📅 Feb / 2020-Ongoing

Blue Sky Innovations

📍 Chicago, IL

1. Managed custom club fittings, ensuring personalized service for every customer.
2. Developed a loyal customer base, with 15-20 repeat clients requesting assistance specifically.
3. Prepared merchandise for purchase and rental, maintaining high standards of presentation.
4. Identified security risks and implemented measures to prevent theft effectively.
5. Drove online and in-store sales, increasing the number of customer credit card holders.
6. Utilized persuasive communication to educate customers on products.
7. Collaborated with team members to enhance overall store performance.

Golf Sales Associate

📅 Feb / 2018-Feb / 2020

Cactus Creek Solutions

📍 Phoenix, AZ

1. Conducted daily inventory checks to ensure product availability and accuracy.
2. Educated customers on product features and benefits, tailoring recommendations based on their needs.
3. Maintained a welcoming environment, ensuring a friendly customer service experience.
4. Specialized in golf club maintenance and fitting, enhancing customer satisfaction.
5. Managed sales inquiries and inventory control efficiently, optimizing stock levels.
6. Employed extensive knowledge of golf equipment to assist customers effectively.

EDUCATION

Associate of Science in Business

📅 Feb / 2016-Feb / 2018

Springfield Community College

📍 Toronto, ON

Focused on retail management and customer service strategies.

SKILLS

Golf Equipment Knowledge



Sales Presentations



Sales Techniques



Client Relationship Management



Social Media Marketing



Training And Development



INTERESTS

🎮 Gaming

👜 Fashion

🎬 Film

💻 Technology

STRENGTHS

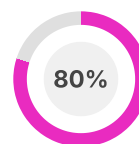
⚖️ Fairness

↔️ Flexibility

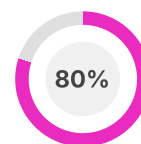
➔ Forward-thinking

❤️ Gratitude

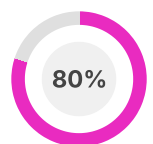
LANGUAGES



English



Italian



Russian

ACHIEVEMENTS

★ Increased customer retention by 30% through personalized service and follow-ups.

★ Achieved sales targets consistently, resulting in recognition as a top performer for three consecutive years.

★ Successfully organized promotional events that boosted foot traffic by 50%.