

WILLIAM PEREZ Wholesale Grocery Buyer

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Supply Chain Management

Data Analysis

Sales Forecasting

Category Management

Quality Assurance

Trend Identification



DIY Projects

Crafting

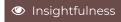
O Meditation

m History

STRENGTHS







🗹 Integrity









English

Polish

Russian

ACHIEVEMENTS



Developed and implemented a pricing strategy that improved profit margins by 15% across key product lines.

PROFESSIONAL SUMMARY

With a decade of experience as a Wholesale Grocery Buyer, I specialize in strategic sourcing, vendor management, and inventory optimization. My analytical skills drive data-informed decisions that enhance product assortment and profitability. I am committed to fostering strong supplier relationships and streamlining procurement processes to deliver exceptional value and elevate customer satisfaction.

WORK EXPERIENCE

Wholesale Grocery Buyer

Maple Leaf Consulting

Apr/2018-Ongoing **▼** Toronto, ON

- 1. Directed Category Management for diverse grocery items, focusing on optimizing product mix and maximizing sales.
- 2. Implemented a chain-wide promotional display strategy that boosted sales on high-margin items by 20%.
- 3. Established and nurtured vendor relationships to secure exclusive products, resulting in significant sales growth.
- 4. Conducted competitive pricing analysis to maintain market leadership and profitability.
- 5. Managed warehouse inventories for exclusive lines, achieving a 95% fill
- 6. Analyzed monthly sales trends to adapt product offerings and respond to market demands swiftly.
- 7. Designed and executed successful cross-merchandising initiatives that enhanced customer engagement and sales.

Grocery Buyer

Cactus Creek Solutions

耳 Phoenix, AZ

- 1. Created high-traffic displays that increased unit sales and improved customer shopping experience.
- 2. Oversaw the ordering process for dry grocery items, ensuring optimal stock levels.
- 3. Utilized advanced inventory management software for efficient ordering and tracking.
- 4. Managed morning stocking crews to ensure timely product availability.
- 5. Recognized as Employee of the Year for outstanding performance in procurement and sales growth.
- 6. Maintained full shelves and managed back stock effectively by analyzing sales data.

EDUCATION

Bachelor of Science in Business Administration

Apr/ 2015

University of California, Berkeley

₽ Phoenix, AZ

Focused on supply chain management and retail marketing strategies.