



# WILLIAM PEREZ

Wholesale Grocery Buyer

✉ support@qwikresume.com

☎ (123) 456 7899

📍 Los Angeles

🌐 www.qwikresume.com

## 💡 SKILLS

Supply Chain Management



Data Analysis



Sales Forecasting



Category Management



Quality Assurance



Trend Identification



## 🎯 INTERESTS

🔧 DIY Projects    ✂️ Crafting

🌀 Meditation    🏛️ History

## 👊 STRENGTHS

🌿 Humility    💡 Innovation

👁️ Insightfulness    ✅ Integrity

## 🗣️ LANGUAGES



English

Polish

Russian

## 🌟 ACHIEVEMENTS

🌟 Increased category sales by 25% through strategic vendor partnerships and exclusive product offerings.

🌟 Developed and implemented a pricing strategy that improved profit margins by 15% across key product lines.

## 👤 PROFESSIONAL SUMMARY

With a decade of experience as a Wholesale Grocery Buyer, I specialize in strategic sourcing, vendor management, and inventory optimization. My analytical skills drive data-informed decisions that enhance product assortment and profitability. I am committed to fostering strong supplier relationships and streamlining procurement processes to deliver exceptional value and elevate customer satisfaction.

## 💼 WORK EXPERIENCE

### Wholesale Grocery Buyer

📅 Apr / 2018-Ongoing

Maple Leaf Consulting

📍 Toronto, ON

1. Directed Category Management for diverse grocery items, focusing on optimizing product mix and maximizing sales.
2. Implemented a chain-wide promotional display strategy that boosted sales on high-margin items by 20%.
3. Established and nurtured vendor relationships to secure exclusive products, resulting in significant sales growth.
4. Conducted competitive pricing analysis to maintain market leadership and profitability.
5. Managed warehouse inventories for exclusive lines, achieving a 95% fill rate.
6. Analyzed monthly sales trends to adapt product offerings and respond to market demands swiftly.
7. Designed and executed successful cross-merchandising initiatives that enhanced customer engagement and sales.

### Grocery Buyer

📅 Apr / 2015-Apr / 2018

Cactus Creek Solutions

📍 Phoenix, AZ

1. Created high-traffic displays that increased unit sales and improved customer shopping experience.
2. Oversaw the ordering process for dry grocery items, ensuring optimal stock levels.
3. Utilized advanced inventory management software for efficient ordering and tracking.
4. Managed morning stocking crews to ensure timely product availability.
5. Recognized as Employee of the Year for outstanding performance in procurement and sales growth.
6. Maintained full shelves and managed back stock effectively by analyzing sales data.

## 🎓 EDUCATION

### Bachelor of Science in Business Administration

📅 Apr / 2012    Apr / 2015

University of California, Berkeley

📍 Phoenix, AZ

Focused on supply chain management and retail marketing strategies.