

**Grower**

# ROBERT SMITH

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## Objective

Obtain a career with a stable and progressive company in the horticulture industry where can utilize management and my growing skills.

## Skills

Forklift Operator, Data Entry.

## Work Experience

### Grower

**ABC Corporation** - April 2001 - June 2009

- Maintained and grew 10+ acres of high quality wholesale plants.
- Managed crews of up to 20+ people.
- Regulated IPM and water scouts to maintain quality of plants.
- Fertilized, herbicide to reduce weeds, control pest problems, and help maintain plants for proper growth.
- Connected with the right customers to ultimately increase sales in your designated sales territory.
- Assisted in identifying distribution strategies and tactics to accomplish sales and profit objectives.
- Responsible for monitoring and adhering to company guidelines for producing individual sales targets, expenses, promotion, travel, and entertainment budgets.

### Grower

**Delta Corporation** - 1997 - 2001

- Fluent in English.
- Good in Spanish.
- Starting Portuguese.
- Duties included I was in charge of 278,000 sq. ft of greenhouse space and 4 full-time water sprayers.
- Managed the following crops annually - Mini roses (approx. 3.5 million various sized pots) - Phalaenopsis (approx.

## Education

Bachelor of Science in Ornamental Horticulture - August 1995(Utah State University - Logan, UT)