

ROBERT SMITH

Asst. Head Manager

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An experienced Head Manager with experience leading teams, maximizing profitability and overseeing company-wide customer service seeking a second career in brewery operations.

JANUARY 2002 - DECEMBER 2013

ASST. HEAD MANAGER - ABC CORPORATION

- Managed the Annandale, Culpeper, Seven Corners, and Warrenton locations, with up to 40 employees at each location, ranging from hourly to assistant manager positions.
- Consistently ran one of the highest performing stores at the company, regardless of location.
- Assigned by company leadership to move to poor-performing stores to turn them around.
- Increased in profits, more effective employee interaction with customers, better training, a more welcoming appearance, and often a change in culture - removing or re-training employees who set a bad example and hiring and training new employees who could support the new positive culture.
- Mentored many employees, with six of them promoted to be successful managers at the company and one leaving to launch his own business.
- Received many accolades, including several Nursery of the Year, Manager of the Year, and Manager of the Month Awards.
- Earned the "Farmers Favorite Person" award, which is given sparingly, for work in transforming the location.

2000 - 2002

HEAD MANAGER - DELTA CORPORATION

- Assisted Coach and Team Captain with team scheduling Provided assistance at weekly matches (home/away) Processed yearly team dues Maintained team .
- Responsible for daily pool management, testing chemicals, ordering supplies and training lifeguards Directly overseeing three assistant managers and .
- Assisting head coach with administrative, practice and game day preparations -Assisting Director of Basketball Operations and Assistant coaches with .
- Point of Contact for all visiting teams from shoot-around and practice scheduling to hotel accommodations -Video recording responsibilities for .
- Managed all aspects of office including hiring and training of an assistant Involved in company dispute resolution Managed inventory and shipments, .
- Activities and Leadership - Mizzou Chi Alpha Campus Ministry Freshman-Junior year at Mizzou - Chi Alpha Leadership team - Junior year at Mizzou - .
- Worked as a head assistant manager for several stores in the Charlotte area.

EDUCATION

horticulture - 1998(Northern Virginia Community College - Annandale, VA)

SKILLS

Microsoft Office, Marketing, Client Relations, Merchandising.