

MIA TAYLOR

Home Mortgage Consultant

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PROFESSIONAL SUMMARY

Dedicated Home Mortgage Consultant with 2 years of experience in facilitating mortgage solutions for clients. Proficient in analyzing financial data and guiding borrowers through the loan process. Committed to building strong relationships with clients and realtors to drive business growth. Eager to contribute to a dynamic team focused on delivering exceptional customer service and innovative mortgage products.

WORK EXPERIENCE

Home Mortgage Consultant
Maple Leaf Consulting

📅 Apr / 2024–Ongoing
📍 Toronto, ON

1. Ensure adherence to federal and state lending regulations in all mortgage transactions.
2. Design tailored mortgage plans for clients seeking purchase and refinancing options.
3. Conduct thorough analysis of loan applications and supporting documents for compliance and risk assessment.
4. Communicate effectively with clients to explain loan options and assist with the application process.
5. Review and verify loan documentation to ensure accuracy and compliance with company policies.
6. Collaborate with real estate professionals to facilitate smooth transactions and foster long-term relationships.
7. Monitor and manage the appraisal, title, and closing processes for timely loan funding.

Home Mortgage Consultant
Silver Lake Enterprises

📅 Apr / 2023–Apr / 2024
📍 Seattle, WA

1. Specialize in FHA and Conventional loans, delivering exceptional service to clients and partners.
2. Originate and process home purchase and refinance loans, leveraging referrals and self-sourcing strategies.
3. Create customized mortgage solutions tailored to individual client needs and financial situations.
4. Build and maintain strong relationships with local realtors, builders, and financial advisors.
5. Market mortgage products and services to potential clients, enhancing brand visibility and growth.
6. Conduct pre-approval screenings to assess borrower qualifications and streamline the loan process.

EDUCATION

Bachelor of Science in Finance
University of California

📅 Apr / 2022–Apr / 2023
📍 Phoenix, AZ

Focused on financial principles, investment strategies, and risk management.

SKILLS



ACHIEVEMENTS

- 🌟 Secured over \$5 million in mortgage loans within the first year, exceeding sales targets.
- 🌟 Developed training materials for new hires, enhancing team productivity by 20%.
- 🌟 Established partnerships with 10+ local realtors, increasing referral business by 25%.