



# SOPHIA BROWN

Import Manager

support@qwikresume.com  
(123) 456 7899  
Los Angeles  
www.qwikresume.com

## PROFESSIONAL SUMMARY

Results-driven Import Manager with over 10 years of experience in international logistics, supply chain management, and vendor relations. Proven track record in optimizing import processes and reducing costs while ensuring compliance with regulations.

## WORK EXPERIENCE

Import Manager II  
Pineapple Enterprises  
Dec / 2018-Ongoing  
Santa Monica, CA

- Developed and executed comprehensive import strategies for multiple vendors across Asia and South America.
- Established and nurtured strong relationships with suppliers to ensure timely delivery and quality standards.
- Monitored and optimized inventory levels to align with production schedules and market demand.
- Secured reliable sources for new materials, enhancing product offerings and reducing costs.
- Implemented a robust vendor quality assurance program to maintain high standards.
- Collaborated with major licensors to ensure compliance with contractual obligations and business objectives.
- Utilized data analytics to forecast demand and adjust import strategies accordingly.

Import Manager  
Cactus Creek Solutions  
Dec / 2014-Dec / 2018  
Phoenix, AZ

- Managed end-to-end import/export operations, ensuring compliance with international trade regulations.
- Oversaw relationships with over 100 wholesalers, driving sales growth across the Western U.S.
- Coordinated daily logistics for air and ocean freight, optimizing shipping routes and costs.
- Developed process improvement strategies that enhanced operational efficiency.
- Monitored shipping schedules and customs clearance for timely delivery of goods.

## EDUCATION

Bachelor of Science in Business  
University of Southern California  
Dec / 2011-Dec / 2014  
Seattle, WA

Focused on supply chain management and international business practices.

## SKILLS



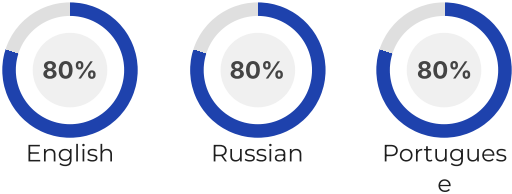
## INTERESTS

- Podcasts  
Language Learning  
Dancing  
Cycling

## STRENGTHS

- Intuition  
Leadership  
Listening  
Mentorship

## LANGUAGES



## ACHIEVEMENTS

- Reduced import costs by 15% through strategic vendor negotiations.
- Streamlined customs clearance processes, decreasing lead times by 20%.