

# **NOAH WILLIAMS Inbound Manager**

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Los Angeles

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Logistics Optimization

Sales Reporting Skills

Customer Journey Mapping

**Brand Messaging Skills** 

Social Listening Skills

User Experience Knowledge



Star Gazing

Gaming

E-sports

## **STRENGTHS**















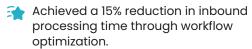


English

Russian

Spanish

## **ACHIEVEMENTS**



Increased team productivity by 20% by implementing targeted training programs.

## PROFESSIONAL SUMMARY

Results-oriented Inbound Manager with 7 years of experience in optimizing inbound operations and driving team success. Demonstrated capability in enhancing logistics efficiency and inventory accuracy, leading to improved customer satisfaction. Passionate about implementing innovative strategies that foster collaboration and continuous improvement across all operational facets.

### WORK EXPERIENCE

## **Inbound Manager**

**Pineapple Enterprises** 

mar / 2021-Ongoing

耳 Santa Monica, CA

- 1. Oversaw a team of 55 associates on the receiving dock, ensuring quality control and efficient presorting and repacking.
- 2. Promoted safety protocols and maintained a clean, organized workspace to enhance operational efficiency.
- 3. Coached and trained team members on company policies and performance expectations.
- 4. Implemented problem-solving techniques that empowered associates to tackle complex tasks effectively.
- 5. Monitored team performance to meet productivity targets and departmental goals.
- 6. Utilized inventory control systems to maintain accurate stock levels and reduce discrepancies.
- 7. Fostered a positive work culture that encouraged employee engagement and retention.

### **Inbound Manager**

mar / 2018-Mar / 2021

**Cactus Creek Solutions** 

■ Phoenix, AZ

- 1. Managed all operational facets of the inbound receiving team, ensuring smooth workflow and adherence to safety standards.
- 2. Raised food safety audit scores by 3 points, achieving a 98.6% compliance rating.
- 3. Reorganized warehouse layout to enhance space utilization and increase overall efficiency.
- 4. Recognized nationally as part of a top-performing sales and service team.
- 5. Developed content strategies as a freelance inbound consultant, focusing on SEO and user engagement.
- 6. Supervised 40-45 employees, including team leaders and supervisors, ensuring high operational standards.



### EDUCATION

**Bachelor of Science in Business** Administration

Mar /

Mar / 2018

University of Phoenix

Fortland, OR

Focused on supply chain management and logistics operations.



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