

Robert Smith

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Independent Beauty Consultant

SUMMARY

Competitive fashion industry professional who values innovative fashion without compromising revenue growth. Highly analytic and detail-oriented, experienced at leading teams, revitalizing products, and product launch. Stylist with polished skills in all aspects of photo and editorial shoots including: outfitting, hair, make-up, model selection and accessorizing.

SKILLS

Maintaining, Management.

WORK EXPERIENCE

Independent Beauty Consultant

ABC Corporation - August 2010 - August 2013

- Promotes guaranteed positive customer experiences and resolved all customer complaints with 100% money back guarantee.
- Sets up appointments to present new product lines.
- Develops empathetic relationship with current customers in turn brings in new customers also run referral incentives for current customers.
- Organizes the weekly sales, expense, and mileage report.
- Successfully interacts with customers and obtain each customers cosmetic profile to allow easier feature customer order experience, thus will increase my customer satisfaction.
- Accurately schedules follow up calls, appointments, and parties insuring a constant communication connections with clients.
- Stays up to date with all new merchandise or discontinued merchandise for my customers.

Independent Beauty Consultant

Delta Corporation - 2009 - 2010

- Selling beauty products as well as encouraging people to join me in doing so.
- Operated a part time, home based, business Ordered over \$1500.00 dollars worth of wholesale merchandises Managed over \$3,000.00 dollars in cash and .
- Build a customer base Empower women Promote entrepreneurialism Keep track of sales Manage finances of the business (for tax purposes).
- Establish business network within community by engaging in promotional presentations Maintain updated knowledge of all products and proper .
- As an independent beauty consultant, my duties included logging and maintaining client information, memorizing and utilizing beauty product .
- Loved the work I did, but could not continue with a full time job away from home.
- Teaching clients about the product line, allowing them to sample and purchase Provide stellar customer service with repeat/reorder business Booking, .

EDUCATION

Associates in Arts & Sciences - (Henderson Community College)