

# AVA DAVIS

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#### PROFESSIONAL SUMMARY

With a decade of expertise as an Independent Realtor, I specialize in navigating complex property transactions and delivering tailored client solutions. My deep market knowledge and commitment to client success have consistently resulted in high satisfaction and repeat business. I thrive in competitive environments, ensuring clients achieve their real estate goals seamlessly.

## 😔 WORK EXPERIENCE

# Independent Realtor

🛗 Mar / 2018-Ongoing I Phoenix, AZ

- 1. Licensed Realtor with comprehensive experience in residential real estate transactions.
- 2. Expert in managing diverse property types including single-family homes, condos, and investment properties.
- 3. Skilled in negotiating contracts, handling short sales, and managing foreclosure processes.
- 4. Developed and implemented marketing strategies that significantly increased property visibility.
- 5. Built strong partnerships with local businesses to enhance client services and community engagement.
- 6. Conducted market research to provide clients with accurate property valuations and investment advice.
- 7. Facilitated educational workshops for first-time buyers to navigate the real estate market confidently.

#### Independent Realtor

🋗 Mar / 2015-Mar / 2018

Seattle, WA

#### Silver Lake Enterprises

- 1. Licensed Realtor in Michigan, specializing in residential property sales.
- 2. Conducted property listings and client interviews to assess needs and preferences.
- 3. Accompanied clients to property viewings, providing expert insights on market conditions.
- 4. Managed sales processes, ensuring compliance with legal and regulatory requirements.
- 5. Utilized various software tools for effective marketing and client management.
- 6. Provided exceptional customer service, resolving inquiries and issues promptly.

### EDUCATION

Bachelor of Science in Business Administration Mar / \_ Mar / \_ Mar / \_ 2012 2015

Phoenix A7

#### University of Michigan

Focused on marketing and management principles relevant to real estate.



Successfully closed over 150 residential transactions in 5 years.