

ROBERT SMITH

Independent Sales Director

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

To obtain a full time job which will offer a variety of challenges and responsibilities where my abilities and skills can be fully utilized.

CORE COMPETENCIES

ADP, Recruiting, Human Resources, Training/Coaching, Microsoft Office.

PROFESSIONAL EXPERIENCE

Independent Sales Director

ABC Corporation - September 2012 – March 2014

Key Deliverables:

- In charged of over 50 women helping them with anything and everything in their new businesses.
- Attended seminars, workshops, and other events to further my knowledge and skills.
- Ran meetings and trained women.
- Communicated with other consultants, directors, and customers multiple times daily.
- Obtained correct information.
- Placed accurate orders.
- Put myself in the top 2% of the company and giving myself a 200% raise in two months.

Independent Sales Director

Delta Corporation - 2009 – 2012

Key Deliverables:

- Initially served in sales capacity prior to assuming this senior level sales management position in 10 months due to outstanding sales and revenue .
- customer service through consistent and documented follow up and follow through to ensure repeat business and customer loyalty.
- Ranked in top 2% of sales force of more than 1 million global sales consultants Earned Mary Kay career car Trained, managed and motivated a national .
- Mentor to women starting their own Mary Kay businesses Provide training on booking, product knowledge, selling, team building, customer service, time .
- Worked as an independent consultant and became a Director after first year with 18 woman under my guidance.
- Days/week appointment only Personal Sales force Guiding women to find their inner strength and perseverance Maintaining and growing customer base.
- Consulted business owners in efficient operations that promote a profitable business in areas ranging from adequate human resources planning to .

EDUCATION

2259 Oak Street, Old Forge, New York, 13420

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- diploma - (Santa Rosa High School)