

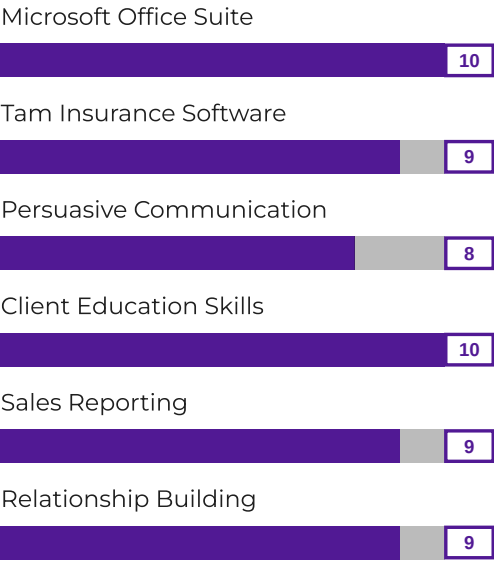


SOPHIA BROWN

Assistant Insurance Broker

support@qwikresume.com
(123) 456 7899
Los Angeles
www.qwikresume.com

SKILLS



INTERESTS

Birdwatching Traveling
Sports Coaching Knitting

STRENGTHS

Pragmatism Sensitivity
Sincerity Stability

LANGUAGES



ACHIEVEMENTS

- Successfully customized over 100 insurance policies to meet individual client needs, resulting in a 20% increase in client satisfaction.
- Achieved a 15% growth in new client acquisition by implementing targeted marketing strategies within the first year.

PROFESSIONAL SUMMARY

Motivated Assistant Insurance Broker with 2 years of experience in evaluating client needs and providing customized insurance solutions. Skilled in building client relationships and ensuring satisfaction through tailored service offerings. Looking to apply my expertise in a fast-paced environment to enhance client portfolios and drive organizational success.

WORK EXPERIENCE

Assistant Insurance Broker
Seaside Innovations
May / 2024-Ongoing
Santa Monica, CA

- Negotiate policy terms and premiums with insurance carriers.
- Customized insurance programs to suit individual customers, covering diverse risks and needs.
- Interviewed prospective clients to gather data about their financial resources and insurance requirements.
- Developed and executed marketing strategies to effectively compete in the insurance marketplace.
- Focused on individual health insurance while also managing accounts for Medicare, dental, supplemental, and life insurance.
- Assisted clients in understanding their insurance options, providing education on policy benefits and coverage.
- Maintained up-to-date knowledge of industry trends and regulatory changes to ensure compliance and best practices.

Insurance Broker
Crescent Moon Design
May / 2023-May / 2024
Portland, OR

- Calculated premiums and established payment methods to facilitate smooth sales transactions.
- Identified and pursued sales opportunities through agency databases, increasing prospect engagement.
- Addressed and resolved client complaints effectively, maintaining a high level of customer service.
- Finalized sales agreements and collected necessary deposits to secure client policies.
- Educated potential clients on insurance options, calculating accurate quotes for tailored solutions.
- Managed an average of 50 customer inquiries weekly, providing timely and accurate information.

EDUCATION

Bachelor of Science in Business Administration
State University
May / 2022 May / 2023
Denver, CO

Focused on finance and marketing principles relevant to the insurance industry.