

interim Branch Manager

ROBERT SMITH

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Objective

Experienced interim Branch Manager professional relocating to the Winter Haven/Lakeland area is seeking a counter or inside sales position with a growing company.

Skills

Solar Eclipse Order Program, Fuse Net, Microsoft Word, Order Entry, High Volume Sales Order, Commercial Lighting, Residential And Commercial Electrical Sales.

Work Experience

interim Branch Manager

ABC Corporation - August 2014 - October 2014

- Groomed for a management position.
- Worked with targeted customers to grow sales and form relationships that make Loeb Electric essential to their success.
- Displayed a high level of customer service and concern for customers.
- Assisted customers (in person or over the phone) during a sales process in an effective and efficient manner that encourages return business.
- Accurately conducted the sales transactions at the Counter or by phone by appropriately entering the customer order in the computer system.
- Maintained awareness of all product knowledge information and promotions.
- Suggested replacement/alternative products when appropriate.

interim Branch Manager

Delta Corporation - 2011 - 2014

- Increased checking account production over 200% through effective planning and coaching to the plan Increased loan production over 200% through .
- Branch Manager develops new business, retains customers, and manages the loan.
- Include developing new sources of business, providing knowledge and expertise to employees regarding loan and insurance products.
- Branch Manager also manages human resources, establishes production goals, optimizes profitability and controls operating expenses.
- Managed the branch during the search for a new branch manager Approved large transactions and residential appraisals to ensure they were acceptable .
- Managed store, Delivery Technicians and Customer Service Team.
- Coded and signed off on the billing invoices of the stores expenses along with Petty Cash.

Education

GED