

ROBERT SMITH

International Consultant

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B2B leader with extensive global experience spanning diverse sectors that includes P&L oversight, external supplier management, and expertise in customer-specific marketing strategies, branding corporate, and social.

JULY 2001 - AUGUST 2003

INTERNATIONAL CONSULTANT - ABC CORPORATION

- Social compliance inspector on behalf of international and domestic manufacturers.
- Assessed subcontractors compliance with Clients Code of Conduct that included an evaluation of labor standards, environmental health and safety, and legal and ethical responsibilities in factories in over 15 countries.
- Reported findings to the client and provided recommended course of action regarding clients relationship with the subcontractor.
- Reviewed corrective actions with sub-contractor to limit the risk of the client.
- Reviewed and revised colleagues reports to ensure consistency throughout, proper application of the local labor laws, and use of correct grading criteria.
- Assumed duties of the client representatives when the current representative was conducting inspections abroad.
- Promoted to training officer of the office within a year of employment.

1998 - 2001

INTERNATIONAL CONSULTANT - DELTA CORPORATION

- Represent professional basketball players with teams throughout Europe, negotiating contracts, consulting, at times functioning as a translator.
- Help medical device company entering U.S Market (names, logos and strategy); The company is currently certified as Amazon Prime business Conduct in-.
- Assist in any international consulting as needed for members of Brazilian Community and American Lawyers Advising on legal matters to Brazilian .
- Performed as a short term Energy Based Enterprise Development Consultant for the preparation of the ENERGY PLUS document.
- University of Maryland Medical Center Member of a collaborative team of clinicians, including physicians, nursing and rehab professionals; Provided .
- Worked with the Ministry of Health and Alberto Torres staff to develop policies, procedures and staff training requirements.
- Led successful business development efforts for Fortune 500 C-level executives on behalf of Brazil.

EDUCATION

Juris Doctor - 2003(Thomas Jefferson School of Law - San Diego, CA)

SKILLS

Project Management, Creation, Development.