



ETHAN MARTINEZ

Investment Banker

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PROFESSIONAL SUMMARY

Accomplished Investment Banker with 5 years of experience executing high-value financial transactions and enhancing client relationships. Proficient in financial modeling and strategic advisory, with a strong track record in capital markets and M&A. Looking to apply analytical skills to drive impactful investment strategies and support team success.

WORK EXPERIENCE

Investment Banker

Feb / 2021-Ongoing

Blue Sky Innovations

Chicago, IL

1. Established and nurtured lucrative business relationships with key clients.
2. Managed top-tier accounts, driving revenue growth through strategic insights.
3. Educated new hires on financial systems and compliance protocols.
4. Conducted seminars to promote financial literacy and investment opportunities.
5. Executed transactions and identified new business opportunities in collaboration with cross-functional teams.
6. Coordinated with industry experts to evaluate and originate innovative business ideas.
7. Enhanced the firm's market presence through targeted outreach and networking initiatives.

Investment Banker

Feb / 2020-Feb / 2021

Lakeside Apparel Co

Chicago, IL

1. Managed client portfolios and identified new investment opportunities, enhancing client returns.
2. Generated leads and prospected for new clients, increasing sales of financial products.
3. Advised on various aspects of mergers and acquisitions, ensuring optimal execution.
4. Arranged issuance of overseas securities and facilitated international funding.
5. Directed sales initiatives for Initial Public Offerings, raising substantial capital.
6. Established over 100 new accounts while achieving top sales performance in the first year.

EDUCATION

Master of Business Administration

Feb / 2019-Feb / 2020

Columbia University

Toronto, ON

Specialized in Finance and Investment Banking.

SKILLS

Risk Management



Financial Modeling



Negotiation Skills



Regulatory Compliance



Investment Risk Assessment



INTERESTS

Scuba Diving

E-sports

Reading Fiction

Puzzle Solving

STRENGTHS

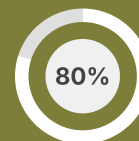
Stewardship

Teamwork

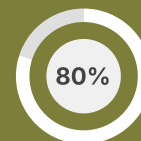
Tenacity

Vision

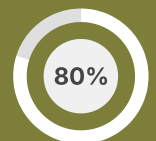
LANGUAGES



English



Polish



French

ACHIEVEMENTS

Executed over \$500 million in M&A transactions, achieving 15% above market valuation.

Developed comprehensive financial models that increased client investment returns by 20%.

Cultivated relationships with over 30 new clients, expanding the client portfolio by 25%.