

Robert Smith

Laboratory Specialist

CONTACT DETAILS

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PERSONAL STATEMENT

Seeking a position where one can use a unique combination of training, experience, leadership, and interpersonal skills will be utilized in a positive environment.

WORK EXPERIENCE

Laboratory Specialist

ABC Corporation - 1980 - 1986

Responsibilities:

- Performed outpatient phlebotomy on up to 600+ patients per day on a 5-7 person team.
- Analyzed patient samples to be tested.
- Admitted patients to receive laboratory work.
- Received and distributed specimens to proper departments.
- Proficiently trained students and new employees in phlebotomy and specimen processing.
- Processed specimen and paperwork to send HIV test to Viomed referral lab.
- Grew laboratory business with largest customers and trained other representatives on laboratory business and related products.

Laboratory Specialist

Delta Corporation - 1978 - 1980

Responsibilities:

- Analyzed conifer terpenes using Gas and IR chromatography and mass spectrometry.
- Genetic marker analysis using DNA and isozymes on multiple tree species.
- Conducted laboratory testing of peanuts and tree nuts in support of research and development and global operation initiatives; maintained lab .
- Worked independently to prepare samples; operated, maintained and troubleshoot laboratory equipment; recorded, computed, and analyzed test data; .
- Duties/Responsibilities -Performs laboratory analysis on routine and spot samples of water and wastewater.
- Trains new laboratory staff -Repairs and troubleshoots laboratory instruments and machines -Completes monthly quality control and quality assurance .
- Conducted routine sampling and auditing of processing and packaging lines Performed visual inspection and analytical testing of in-process and .

SKILLS

Outside Sales, Territory Management, Budgets And Forecasting, Medical Sales, logistics, Inventory Control, National Contracts, Negotiations And Closing, Government Contracts, New Product Introduction, And Demonstrations, Regional Trainer, administration, Purchasing.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

D.D. - (Medical Center - Fort Gordon, GA)