

ROBERT SMITH

Associate Lead Key Holder

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SUMMARY

To obtain a position where can utilize skills in the retail trade and have the opportunity to grow within the company. Looking to craft skills so that move further than position within the company that feel suits.

CORE COMPETENCIES

Microsoft Office, Management.

PROFESSIONAL EXPERIENCE

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ABC Corporation - July 2008 – July 2011

Key Deliverables:

- Motivated, inspired team to achieve personal and team productivity goals.
- Analyzed Week to Date, Month to Date, Year to Date sales and develops action plans to drive top line sales.
- Ensured a positive internal and external client experience.
- Helped manage store operations, ensuring consistency and compliance.
- Met and exceeded personal sales goals while still maintain a strong floor presence.
- Made sure associates consistently utilize company tools and resources, building a client-based business and following up accordingly.
- Set up merchandise displays and kept store fully replenished.

Lead Key Holder

Delta Corporation - 2006 – 2008

Key Deliverables:

- Ensured all work was being done in an accurate and timely manner.
- Ensured all task-related activities are done properly.
- Sets a good example for other employees and helps to achieve personal sales goals.
- Helped with weekly product shipments and monthly store display changes.
- Assisted in Loss Prevention.
- Carried out all register transactions including opening and closing.
- Helped managers with training, product knowledge and skills development.

EDUCATION

- 2002(Klein High School - Klein, TX)

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