Robert Smith

Licensed Realtor

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SUMMARY

Seeking a Licensed Realtor position with a well-established company to incorporate knowledge, experience, creativity, and impeccable customer service skills and be a part of the Company's growth and success.

SKILLS

Management, Self employed, Realtor, Territiory Sales, B2B Sales, Office .

WORK EXPERIENCE

Licensed Realtor

ABC Corporation - 2005 – 2014

- Managed the buying and selling of commercial and residential properties with a focus on fuel stations.
- Set-up operational processes including consistent pipeline and financial oversight.
- Kept current with local/regional market activity, industry news and EPA regulations.
- Researched active/pending MLS listings.
- Coordinated appointments with clients and other realtors.
- Developed marketing plans for properties including creating fliers and promotional campaign collateral.
- Oversaw contract development with expertise representing buyers and sellers.

Licensed Realtor

Delta Corporation - 2013 – 2014

- Provided quality support in selling and purchasing homes Presented Listing Agreements to prospective clients/ Managed social media marketing .
- Residential real estate sales.
- Key Contributions o Increased client based for company and client satisfaction.
- o Prepared and delivered reports with quick turnaround.
- Accurate monthly, quarterly, and annual statements.
- Alabama I am a licensed realtor working within the state of Alabama, specifically Tuscaloosa County.
- Assisted individuals and couples with the buying and selling of their homes Developed Comparative Market Analysis Negotiated major financial deals .

EDUCATION

MBA in MBA - (SHORTER UNIVERSITY - Rome, GA)

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